Chapter 3

A CONCISE INTRODUCTION TO THE COST OF CAPITAL FOR REGULATED BUSINESSES¹

Mustafa GÖZEN²

Introduction

Regulatory agencies are authorized by national laws to estimate a reasonable return for network businesses. This means that the capital cost plays an important role in rate regulation³ of network utilities. Experience shows that, in estimating cost of capital, regulators usually depend on the works and recommendations of their staff and/or outside consultancy services. Especially, regulatory agencies face significant information asymmetry when determining what the appropriate rate of return should be when reviewing tariff proposals, establishing price limits, or handling conflicts. Obviously, the information deficiency forces regulators to depend more and more on outside services.

Since the ultimate decision is made by regulators, they need to understand the challenges in, and key issues about the estimation of capital cost. Moreover, they need assistance in better understanding and interpreting the estimation results, not only from the viewpoints of investment decision and portfolio management, but also from the perspective of an effective regulation. Therefore, the main purpose of this chapter is to introduce and discuss the methods available for the calculation of the capital cost for network businesses.

This chapter is organized as follows. First, the importance and role of capital cost in rate regulation is described. Second, the models suggested in the literature for determining capital cost have been categorized and assessed. Finally, the last section summarizes what has been covered and ends the chapter.

The importance of capital cost in rate regulation

Rate regulation deals with the regulation and monitoring of the wealth created by network utilities through tariffs. Depending upon the purpose of regulation, net-

¹This chapter is the revised version of the following article written by the author. Cost of Capital Estimation for Energy Network Utilities: Revisiting from the Perspective of Regulators. Dokuz Eylül Üniversitesi İktisadi ve İdari Bilimler Fakültesi Dergisi, 2011, 26(2), pp. 35-66.

² Dr., Energy Market Regulatory Authority, mgozen@epdk.org.tr

³ The cost of capital to the network utility and rate of return to the finance provider of the network utility are different things. The finance provider to the network utility forgoes the opportunity by using its capital to provide utility services rather than engage in some other profitable activities. In other words, the cost of capital is the minimum rate of return that finance provider (investor) expects from its investment in the energy network utility. Therefore, the cost of capital should reflect return expectations of the finance provider to the network utility.

Although it is theoretically reasonable, APT is not expected to be able to assist energy agencies at least in the future. The main reason for this is the uncertainty about which parameters should be entered in the APT formula.

References

Alexander, I. Estache, A. & Oliveri, A. (2000). A few things transport regulators should know about risk and the cost of capital. *Utilities Policy*, 9, 1-13.

Alexander I. & Irwin T. (1996). *Price Caps, Rate-of-Return Regulation, and the Cost of Capital*. Note No. 87, September. Washington, D.C.: The World Bank Group.

Averch H. & Johnson, L. L. (1962). Behavior of the firm under regulatory constraint. *The American Economic Review*, 52(5), 1052-1069.

Bakovic, T., Tenenbaum, B. & Woolf, F. (2003). *Regulation by contract: A new way to privatize electricity distribution?* Washington, D.C.: The World Bank.

Bosselman, F., Rossi, J., & Weaver, J. L. (2000). *Energy, Economics and the Environment*. New York: Foundation Press.

Brigham, E. F. & Ehrhardt, M. C. (2005). *Financial Management: Theory and Practice* (Eleventh ed.). Australia; United Kingdom: Thomson & SouthWestern.

Bruner, R. F., Eades, K. M., Harris, R. S., & Higgins, R. C. (1998). Best practices in estimating the cost of capital: Survey and synthesis. *Financial Practice and Education*, 8, Spring/Summer, 13-28.

Butler, K. C. (2004). Multinational Finance (Third Edition). Ohio: Thomson & South-Western.

Crew, M. A. & Kleindorfer, P. R. (1979). *Public Utility Economics*. London: The MacMillan Press Ltd. Damodaran, A. (2010a). *Measuring country risk*. (Accessed Date: 05.07.2010, http://www.qfinance.

com/contentFiles /QF01/g4fqn4jz/10/0/measuring-country-risk.pdf).

Damodaran, A. (2010b). *Estimating risk parameters.* (Accessed Date: 20.05.2010, http://pages.stern. nyu.edu/~adamo dar).

Damodaran, A. (2010c). Annual returns on stock, T. Bonds and T. Bills: 1928-current and Betas by sector. (Accessed Date: 07.08.2010, http://pages.stern.nyu. edu/~adamodar).

Ehrhardt, M. C. (1994). The Search for Value: Measuring the Company's Cost of Capital. Boston: Harvard Business School Press.

Federal Power Commission et al. v. Hope Natural Gas Company (1944). U.S. Supreme Court Decision. 320 U.S. 591, 603 (Justice William O. Douglas). (Accessed 29 June 2010, http://supreme.justia.com/us/320/591/case.html).

Fernandez, P. (2009a). *The equity premium in 100 textbooks*. University of Navarra, IESE Business School, February 2. (Accessed 22 July 2010, http://papers.ssrn.com/sol3/ papers.cfm?abstract_id=1148373).

Fernandez, P. (2009b). *Market risk premium used in 2008 by professors: A survey with 1,400 answers*. University of Navarra, IESE Business School, April 16. (Accessed 22 July 2010, http://papers.ssrn. com/ sol3/papers.cfm?abstract_id =1344209).

Fifield, S. G. M., Power, D. M. & Sinclair, C. D. (2002). *The Role of Economic and Fundamental Factors in Emerging Market Share Returns*. Dundee Discussion Papers. September. Dundee: University of Dundee.

Franks, J. R. & Broyles, J. E. (1979). *Modern Managerial Finance*. New York: John Wiley & Sons, Ltd. Franks, J. (2007). Cost of capital: Some current issues. M. Robinson (Ed.), *Utility Regulation in Competitive Markets: Problems and Progress* (pp. 189-201). London: Edward Elgar Publishing, Inc.

Grout, P. (1994). The cost of capital in regulated industries. *The Regulatory Challenge*. Oxford: Oxford University Press.

Harvey, C. R. (2001). Asset pricing: Emerging markets. N. J. Smelser & P. B. Baltes, (Eds), *International Encyclopedia of the Social & Behavioral Sciences* (pp. 840-845). Amsterdam: Elsevier B.V.

Helm, D. (1995). British Utility Regulation: Theory, Practice, and Reform. D. Helm, (Ed.), *British Utility Regulation: Principles, Experience and Reform* (pp. 41-71). Oxford: The Oxera Press, Oxford Economic Research Associates Ltd.

Hull, J. C. (1980). The Evaluation of Risk in Business Investment (First ed.). Oxford: Pergamon Press.

Independent *Pricing and Regulatory Tribunal of New South Wales (2002). Weighted average cost of capital*, Discussion paper DP56, August, Sydney, Australia.

Jenkinson, T. (2006). *Regulation and the cost of capital*. M. Crew, D. Parker, (Eds.), International Handbook on Economic Regulation (pp. 146-163). Cheltenham, UK; Northampton, MA, USA: Edward Elgar

Publishing Limited.

Madura, J. (2008). International Corporate Finance (Ninth ed.). Mason, Ohio: Thomson-South-Western.

Makholm, J. D. & Sander, D. O. (1992). *Four Common Errors in Applying the DCF in Utility Rate Cases.* Working Paper, NERA Topics, February 1, 1-10. NY: National Economic Research Associates; Inc. (Accessed 14 May 2010, http://www.nera.com/publication.asp?p_ID=671).

Myers, S. C. & Borucki, L. S. (1994). Discounted Cash Flow Estimates of the Cost of Equity Capital - A Case Study. *Financial Markets, Institutions & Instruments*, 3(3), 9-45.

Lowry, M. N. & Kaufmann, L. (1995). *Price Cap Designer's Handbook*. Washington, D. C.: Edison Electric Institute.

Northcott, D. (1995). Capital Investment Decision-Making. London: The Dryden Press.

Patterson, C. S. (1995). *The cost of capital: Theory and estimation*. Westport, Connecticut, London: Quorum Books.

Pratt, S. P., & Grabowski, R. I. (2008). Cost of Capital: Applications and Examples (Third Edition). New Jersey: John Wiley & Sons, Inc.

Rocha, K., Camacho, F. & Braganca, G. (2007). Return on capital of Brazilian electricity distributors: A comparative analysis. *Energy Policy*, 35, 2526-2537.

Roll, R. W. & Ross, S. A. (1998). The arbitrage pricing theory versus the capital asset pricing model. S. Lofthouse (Ed.), *Readings in Investments* (pp. 25-37). New York: John Wiley & Sons, Ltd.

Sercu, P., Uppal, R. (1995). *International Financial Markets and the Firm*. Ohio: South-Western College Publishing.

Welch, I. (2000). *Research Roundtable: The Equity Premium*. (Accessed Date: 13.07.2010, http://pa-pers.ssrn.com/sol3/ papers.cfm?abstract_id=234713).

Welch, I. (2008). *The consensus estimate for the equity premium by academic financial economists in december 2007: An update to Welch (2000).* Working paper, Brown University, January 18, Providence, Rhode Island. (Accessed 13 July 2010, http://papers.srn.com/sol3/papers.cfm?abstract_id=1084918).

Welch, I. (2009). The Results of the Equity Premium January 2009 Survey. January. (Accessed 22 July 2010, http://www.ivo-welch.info/academics).

Whittington, G. (1998). Regulatory asset value and the cost of capital. Regulating Utilities: Understanding the Issues. M. E. Beesley, (Ed.), (pp. 91-113). London: The Institute of Economic Affairs in association with London Business School.

Weyman-Jones, T. G. (1994). Recent developments in the economics of public utility regulation. J. Cable (Ed.), *Current Issues in Industrial Economics* (pp. 192-226). London: The MacMillan Press Ltd.

Voll, S. P., Bhattacharyya, S., & Juris, A. (1998). *Cost of Capital for Privatised Distribution Companies: A Working Paper for a Calculation for India*. NERA Working Paper. Washington, D. C.: NERA. (Accessed Date: 29.06.2012, http://www.nera. com/image/3867.pdf).