Chapter 1

THE EVOLUTION CONCEPT OF MULTINATIONAL CORPORATIONS AND FOREIGN DIRECT INVESTMENT

Sertif DEMİR¹ R. Dilek KOÇAK²

INTRODUCTION

Multinational corporations (MNCs) or multinational enterprises (MNEs) are major economic organizations that can run economic activities in more than one country. MNCs expand economic activities beyond their home country through foreign direct investment (FDI), licenses or export to other countries. In this perspective, MNCs have a leading role in internationalization of production through FDI. Although their aim is economic oriented, the influence of MNCs can be seen at the trade, business, management, commerce, security, ideas, choices etc. Besides, MNCs have played a significant role in expanding globalization. However, globalization have also paved the way for the rise of MNCs

Although internationalization of business and trade existed in the world with the establishment states' structure based on borders, the internationalization of trade and the birth of MNEs in today's meaning came into existence with the colonization period starting in the late 16th century. Later, the industrial revolution experienced in Europe and North America in 19th century paved the way for the establishment of MNCs and the burst of internationalization of trade. Therefore, the origin of the MNEs goes back to the beginning of 20th Century, but the concrete development took place during the Second World War. The US' economic progress during the Second World War led to firms emerging with a capacity that extended beyond the US. This overproduction capacity of the American firms tailored them to look for new places to invest.

Of course, there are many reasons that account for the motives behind the firms' decisions to invest in other countries. Scholars have tried to conceptualize

¹ Prof. Dr., University Turkish Aeronautical Association, Faculty of Business, Logistics Department, sertifd@thk.edu.tr

² Assoc. Prof. Dr., University Turkish Aeronautical Association, Faculty of Management, Management Information Systems Department, dkocak@thk.edu.tr

Considering all advantages and disadvantages of MNCs, it is quite clear that MNCs' production capacity, capital sock, accumulation of knowledge and technology is very critical for the countries who need to overcome their economic problems and challenges.

REFERENCES

- Alfaro, L. and Chauvin, J. (2017), "Foreign direct investment, finance, and economic development" in *Encyclopedia of International Economics and Global Trade*.
- Alfaro, L., Chanda A., Kalemli-Özcan, S., Sayek, S., How does foreign direct investment promote economic growth? Exploring the effects of financial markets on linkages, NBER WORKING PAPER SERIESWorking Paper 12522, 1., http://www.nber.org/ papers/w125 (Accessed 15 October 2020).
- Bartels, B. (1999). Multinational enterprises in international equity joint ventures: evidence from British and French firms in emerging markets, Nanyang Business School, Nanyang Technological University.
- Behrman, J. N. (1972). *The Role of International Companies in Latin America: Autos and Petrochemicals*, Lexington, MA, Lexington Books.
- Buckley, P. and Casson, M. (2009). The internalization theory of the multinational enterprise: A review of the progress of a research agenda after 30 years, *Journal of International Business Studies*, 40, 1563–1580.
- Buckley, P.J. and Casson, M.C. (1976). *The Future of Multinational Enterprise*. London, Macmillan.
- Caves, R. (2007). *Multinational Enterprise and Economic Analysis*. 3rd Edition, England, Cambridge University Press.
- Caves, R. E. (1971). International corporations: the industrial economics of foreign investment, *Economica, New Series*, 38 (149), 1-27.
- Dasgupta, D. and Rahta, D. (2000). *What Factors Appear to Drive Private Capital Flows to Developing Countries? And How Does Official Lending Respond?* The World Bank, Policy Research Working Paper.
- Duce, M. (2003). Definitions of foreign direct investment (fdi): a methodological note, Banco de España, Final draft., https://www.nbb.be/doc/dq/e_method/m_seb15iii.pdf, (Accessed 17 October 2019).
- Dunning, J. H. (1979). Explaining changing patterns of international production: in defence of the eclectic theory. *Oxford Bulletin of Economics and Statistics*, 41(4), 269-295.
- Dunning, J. H. (1998). Location and the multinational enterprise: a neglected factor? *Journal of International Business Studies*, 29 (1), 45–66.
- Dunning, J. H. (2000). The eclectic paradigm as an envelope for economic and business theories of MNE Activity", *International Business Review*, No. 9, 163–190.
- Dunning, J. H. and Lundan, S. M. (2008). *Multinational enterprises and the global economy*. 2nd edt., Cheltenham: Edward Elgar.
- Forbes, K. J. and Warnock F.E. (2012). Capital flow waves: Surges, stops, flight, and retrenchment, *Journal of International Economics*, 88 (2), 235–251.
- Gattai, V. (2005). "Firm's Intangible Assets and Multinational Activity: Joint-Venture Versus FDI. *FEEM Working Paper* No. 122.05. Available at SSRN: https://ssrn.com/abstract=840564 or http://dx.doi.org/10.2139/ssrn.840564, (Accessed 17 October

2019).

Gillipin, R. (2001). Global Political Economy, Princeton University Press.

- Hymer, S. (1979). *The Multinational Corporation: A Radical Approach*, Cambridge University Press.
- IFC (1997), Foreign Direct Investment. No. 5, Washington. D.C.
- Kurtaran, A. (2007), Doğrudan yabancı yatırım kararları ve belirleyicileri (Foreign Direct Invesments Decision and Determinants). *Sosyal Bilimler Enstitüsü Dergisi*, 10 (2). http://e-dergi.atauni.edu.tr/, (Accessed 15 October 2019).
- Lazarus, A. A. (2001). *Multinational Corporations*, International Encyclopedia of the Social and Behavioral Sciences.
- Moran, T. H., Foreign Direct Investment and Development, Institute For International Economics, Washington, DC, October 1998, 19-22
- Morschett, D., Schramm, H. and Zentes, J. (2010). *Strategic International Management*, 2nd Edt. Gabler Verlag.
- OECD Report, Multinational enterprises in the global economy, May 2018.
- Reinhart, C. M. and Reinhart, V.R. (September 2008). Capital flow bonanzas: an encompassing view of the past and present. NBER Working Paper Series No: 14321, 1–68.
- Sakr, M. and Andre J. (January 2016). Emerging multinational corporations: theoretical and conceptual framework, University of Pretoria, Working Paper 574.
- Spero, J. and Hart, J. (2010). *The politics of international economic relations*. 7th Ed. Wadsworth Cengage Learning.
- UNCTAD (2006), "FDI from developing and transition economies: implications for development", *World Investment Report 2006*, New York and Geneva.
- World Atlas of Global Issues, Multinational Corporations, https://espace-mondialatlas.sciencespo.fr/en/topic-strategies-of-transnational-actors/article-3A11-ENmultinational-corporations.html (22 March 2021).