

# **YEŞİL PAZARLAMA STRATEJİLERİ VE AMAÇLARA ETKİSİ ÜZERİNE İŞLETMELERDE BİR ARAŞTIRMA**

Dr. Yasemin GEDİK

© Copyright 2019

*Bu kitabın, basım, yayın ve satış hakları Akademisyen Kitabevi A.Ş.'ne aittir. Anılan kuruluşun izni alınmadan kitabı tümü ya da bölümleri mekanik, elektronik, fotokopi, manyetik kağıt ve/veya başka yöntemlerle çoğaltılamaz, basılamaz, dağıtılmaz. Tablo, şekil ve grafikler izin alınmadan, ticari amaç kullanılamaz. Bu kitap T.C. Kültür Bakanlığı bandrolü ile satılmaktadır.*

**ISBN**

978-605-258-728-7

**Kitap Adı**

Yeşil Pazarlama Stratejileri ve Amaçlara Etkisi Üzerine İşletmelerde Bir Araştırma

**Yazar**

Dr. Yasemin GEDİK

**Yayın Koordinatörü**

Yasin Dilmen

**Sayfa ve Kapak Tasarımı**

Akademisyen Dizgi Ünitesi

**Yayıncı Sertifika No**

25465

**Baskı ve Cilt**

Bizim Dijital Matbaa

**Bisac Code**

BUS043000

**GENEL DAĞITIM**

**Akademisyen Kitabevi A.Ş.**

*Halk Sokak 5 / A*

*Yenişehir / Ankara*

*Tel: 0312 431 16 33*

*siparis@akademisyen.com*

**www.akademisyen.com**

# İÇİNDEKİLER

<b>I. Bölüm</b> Yeşil Pazarlamaya Giriş.....	5
1.1. Yeşil Pazarlama Kavramına Genel Bakış .....	5
1.2. Yeşil Pazarlama Literatürü.....	8
1.3. Yeşil Pazarlama Tanımı .....	18
1.4. Yeşil Pazarlama İhtiyacı .....	22
1.5. Yeşil Pazarlamanın Benimsenmesi.....	25
1.6. Yeşil Pazarlamanın Faydaları .....	29
1.6.1. Çevresel Faydalar.....	29
1.6.2. Tüketicilerin Faydaları.....	32
1.6.3. Stratejik Faydalar .....	34
1.6.4. Ürün Faydaları .....	36
1.6.5. Üretim Süreci Faydaları .....	37
1.6.6. Tedarik Süreci Faydaları.....	39
1.7. Yeşil Pazarlamanın Zorlukları.....	41
1.8. Gelişmekte Olan Ekonomiler.....	42
1.9. Yeşil Pazarlamanın Evrimi.....	45
1.10. Yeşil Düşüncenin Tarihsel Olarak Karşılaştırılması.....	46
1.11. Yeşil Pazarlama Kavramında Paradigma Değişimi .....	50
1.12. Başarılı Yeşil Pazarlama İçin Önemli Unsurlar.....	53
<b>II. Bölüm</b> Yeşil Pazarlama Karması, Yeşil Pazarlama Teorileri ve Belirgin Davranış Biçimleri.....	55
2.1. Yeşil Pazarlama Karmasının Bileşenleri .....	55
2.1.1. Yeşil Fiyat .....	56
2.1.2. Yeşil Dağıtım .....	56
2.1.3. Yeşil Ürün .....	57
2.1.4. Yeşil Tutundurma .....	66
2.1.5. Yeşil Pazarlama Karmasının Güçlü ve Zayıf Yönleri.....	67
2.2. Yeşil Pazarlama ve Paydaş Teorisi.....	68
2.3. Yeşil Tüketicilerin Çeşitleri.....	70
2.4. Yeşil Tüketicilerin Dilimleri .....	72
2.5. Yeşil Davranış Biçimleri.....	74
2.6. Yeşil Pazarlama Miyopisi .....	75
2.7. Yeşil Yıkama.....	76
<b>III. Bölüm</b> Yeşil, Geleneksel, Çevresel, Sosyal, Toplumsal ve Sürdürülebilir Pazarlama.....	77
3.1. Yeşil Pazarlama ve Geleneksel Pazarlama.....	77
3.2. Yeşil Pazarlama ve Çevresel Pazarlama.....	79
3.2.1 Çevresel Pazarlamada Saf-Yeşil Oyun.....	83

3.2.2 Çevresel Pazarlamada Pazarın Yeşil Durumu ve Görüntüsü .....	84
3.2.3 Çevresel Pazarlamada Fonksiyonel Değer Satmak.....	84
3.2.4. Çevresel Pazarlamada Hedef Ticari Pazarlar .....	85
3.2.5. Çevresel Pazarlamada Bütünsel Marka Yaklaşımı.....	86
3.3. Yeşil Pazarlama ve Sosyal Pazarlama .....	86
3.3.1. Kurumsal Sosyal Sorumluluk.....	89
3.3.2. Çevresel Kurumsal Sosyal Sorumluluk.....	91
3.3.3 Sosyal Pazarlama ve Ticari Pazarlama Farkları.....	91
3.4. Yeşil Pazarlama ve Toplumsal Pazarlama .....	92
3.4.1. Toplumsal Pazarlama ve Geleneksel Pazarlama Farkları.....	94
3.5. Yeşil Pazarlama ve Sürdürülebilirlik Yaklaşımı .....	95
3.5.1 Yeşil ve Sürdürülebilirlik Farkı.....	95
3.5.2 Sürdürülebilirlik İçin Pazarlama Karması.....	96
3.5.3. Sürdürülebilir Pazarlama .....	99
3.5.4. Sürdürülebilir Kalkınma .....	102
3.5.5. Sürdürülebilir Kalkınma Hedefleri.....	105
3.5.6. Yeşil, Geleneksel, Toplumsal ve Sürdürülebilir Pazarlama Arasındaki Farklılıklar .....	108
<b>IV. Bölüm Yeşil Pazarlama Stratejileri.....</b>	<b>111</b>
4.1. Yeşil Strateji Esasları.....	111
4.2 Yeşil Strateji Literatürüne Genel Bakış .....	112
4.3. Yeşil Pazarlama Stratejileri Kavramı .....	116
4.4. Yeşil Pazarlama Stratejileri .....	118
4.4.1. Yeşil Yeniik .....	119
4.4.2. İşletmenin Yeşillendirilmesi .....	120
4.4.3 Yeşil İttifak .....	123
4.4.4 Yeşil İletişim.....	123
4.4.5. Pazarlama Atıkları .....	124
4.4.6. Yeşil Lojistik.....	125
4.4.7. Yeşil Fiyatlandırma .....	126
4.4.8. Yeşil Tasarım.....	126
4.4.9 Yeşil Bölümlendirme ve Hedefleme .....	127
4.4.10. Yeşil Konumlandırma .....	129
4.5. Yeşil Stratejinin Faydaları .....	130
4.6. Etkisel ve Tepkisel Çevre Stratejileri .....	132
4.7. Yeşil Pazarlama Stratejisi Matrisi.....	133
4.7.1 Yalın Yeşil .....	134
4.7.2 Savunmacı Yeşil.....	134
4.7.3 Gölgeli Yeşil .....	134

4.7.4 Aşırı Yeşil .....	134
4.8. Yeşil Pazarlama Stratejilerinde Pazarlama Araçlarını Kullanma .....	135
4.9. Yeşil Pazarlama Yönetimi .....	136
4.9.1 Stratejik Yeşillendirme .....	138
4.9.2 Yarı-Stratejik Yeşillendirme .....	139
4.9.3. Taktik Yeşillendirme .....	139
4.9.4. İçsel Yeşillendirme .....	140
4.9.5. Çevresel Yeşillendirme .....	140
4.10. Bir İşletmenin Yeşil Yönetiminin Çevresel Pazarlama Stratejisi İle İlişkisi .....	141
4.11. Yeşil Pazarlamaya Stratejik Tepkiler .....	142
4.11.1 Pasif Yeşillendirme .....	142
4.11.2 Sessiz Yeşillendirme .....	143
4.11.3 Boşluk (Niş) Yeşillendirme .....	143
4.11.4 İşbirlikçi Yeşillendirme .....	144
<b>V. Bölüm Yeşil Pazarlamada Önemli Uygulamalar ve Çevresel Olaylar .....</b>	<b>149</b>
5.1. Yeşil Pazarlama ve Atık Yönetim Sistemi .....	149
5.2. Yeşil Pazarlama ve Yaşam Döngüsü Değerlendirmesi .....	154
5.3 Yeşil Pazarlama ve Yenilenebilir Enerji .....	156
5.3.1 Biyokütle Enerjisi .....	159
5.3.2 Deniz Enerjisi .....	160
5.3.3 Güneş Enerjisi .....	160
5.3.4 Jeotermal Enerji .....	161
5.3.5 Rüzgâr Enerjisi .....	163
5.3.6 Hidroelektrik Enerjisi .....	163
5.4 Yeşil Sertifikalar ve Yeşil Etiketler .....	164
5.4.1 Enerji ve Çevre Tasarımında Liderlik .....	164
5.4.2 Yeşil Nokta .....	165
5.4.3 Ozon Dostu .....	166
5.4.4 Adil Ticaret Sertifikasi .....	167
5.4.5 Yeşil Mühür .....	167
5.4.6 Bilimsel Sertifikasyon Sistemleri .....	168
5.4.7 Enerji Star .....	169
5.4.8 Orman Yönetim Konseyi .....	171
5.4.9 Telekomünikasyon Endüstrisi Çözümleri İttifakı .....	172
5.5 Yeşil Pazarlama ve Toplam Kalite Yönetimi .....	176
5.5.1. Iso 9001 .....	177
5.5.2. Ce İşaretlemesi .....	180

5.5.3. Bs 7750 ve Iso 14001.....	181
5.5.4. Çevko.....	186
5.5.5. Sa 8000.....	187
5.5.6. Ohsas 18001.....	188
5.5.7. Iso 50001 .....	188
5.6. Önemli Yeşil İşletme Örnekleri .....	189
5.7 Yeşil İşletmelerin Üstünlükleri.....	193
5.8.Türkiye ve Dünyadan Yeşil Pazarlama Uygulamaları.....	194
5.9. Dünyada Önemli Çevresel Olaylar .....	207
<b>VI. Bölüm Yeşil Pazarlama Stratejileri ve Amaçlara Etkisi Üzerine</b>	
<b>İşletmelerde Bir Araştırma.....</b>	<b>213</b>
6.1. Araştırmanın Amacı ve Önemi .....	213
6.2. Araştırmanın Kapsamı ve Kısıtlar .....	214
6.3. Veri Toplama Yöntemi ve Aracı.....	214
6.4. Araştırmanın Evreni ve Örneklem.....	215
6.5. Araştırmanın Modeli .....	215
6.6. Araştırmada Kullanılan Hipotezler.....	216
6.7. Araştırmada Kullanılan Ölçekler .....	217
6.8. Güvenilirlik Analizi Sonuçları .....	224
6.9. Faktör Analizi Sonuçları.....	225
6.10. Normallik Testi Sonuçları.....	230
6.11. Anket Sorularının Frekans Analizi .....	231
6.12. Hipotezlerin Test Edilmesi.....	247
6.13. Hipotez Testleri İle İlgili Bulgular .....	307
6.14. Nitel Analiz İle İlgili Çıkarımlar.....	316
<b>Sonuç .....</b>	<b>319</b>
<b>Kaynakça.....</b>	<b>323</b>
<b>Ek .....</b>	<b>359</b>

## KISALTMALAR LİSTESİ

ABNT:	Associacao Brasileira De Normas Tecnicas	EFA:	Exploratory Factor Analysis
AISE:	International Association for Soaps, Detergent and Maintenance Products	ECSR:	Environmental Corporate Social Responsibility
AMA:	American Marketing Association	EMAS:	Eco-Management and Audit Scheme
ATIS:	The Alliance for Telecommunications Industry Solutions	EMS:	Environmental Management Systems
B2C:	Business to Consumer	EPA:	United States Environmental Protection Agency
B2B:	Business to Business	EU:	European Commission
BEST:	Better Environmental Sustainability Targets	FLO:	Fairtrade Labelling Organizations
BM:	Birleşmiş Milletler	FSC:	Forest Stewardship Council
BS:	British Standard	GHG:	Greenhouse Gases
BSI:	British Standards Institution	GLM:	General Linear Models
CAD:	Computer Aided Design	GMO:	Green Marketing Orientation
CAPP:	Computer Aided Process Planning	GSCM:	Green Supply Chain Management
CDC:	Centers for Disease Control and Prevention	GSYİH:	Gayri Safi Yurtiçi Hasila
CE:	Conformite Europeenne	GWP:	Global Warming Potential
CECP:	China Energy Conservation Program	IGMO:	Internal Green Marketing Orientation
CES:	Consumer Electronics Show	IMO:	The Institute for Marketecology
CFC:	Chlorofluorocarbon	IPCC:	Intergovernmental Panel on Climate Change
CFP:	Carbon Foot Print	ISO:	International Organization for Standardization
CH4:	Methane	ISWM:	Integrated Solid Waste Management
CO2:	Carbon Dioxide	JIT:	Just-in-Time
CSR:	Corporate Social Responsibility	KOBİ:	Küçük ve Orta Boy İşletme
CSP:	Concentrated Solar Power	KMO:	Kaiser-Meyer-Olkin
CWG:	Collaborative Working Group	KPI:	Key Performance Indicator
ÇEVKO:	Çevre Koruma ve Ambalaj Atıkları Geri Kazanma ve Geri Dönüşüm Vakfı	K-S:	Kolmogorov-Smirnov
DTD:	Door to Door	LCA:	Life-Cycle Assessment
DFE:	Design for Environment	LCC:	Life-Cycle Cost
DOE:	Department of Energy	LEED:	Leadership in Energy and Environmental Design
ECS:	Environmental control system	LOHAS:	Lifestyles of Health and Sustainability

MRE:	Marine Renewable Energy	SCS:	Scientific Certification Systems
NAFTA:	The North American Free Trade Agreement	SDG:	Sustainable Development Goals
N2O:	Nitrogen Oxides	SGMO:	Strategic Green Marketing Orientation
NEPA:	National Environmental Policy Act	SLCA:	Society for Life Cycle Assessment
NMI:	Natural Marketing Institute	STEP:	Sustainable Tourism Education Programme
NPD:	New Product Design	TBL:	Triple Bottom Line
OE:	Ocean Renewable Energy	TEER:	Telecommunications Energy Efficiency Ratio
OECD:	Organization for Economic Cooperation and Development	TGMO:	Tactical Green Marketing Orientation
OHSAS:	Occupational Health and Safety Assessment Series	TQM:	Total Quality Management
OHSMS:	Occupational Health and Safety Management System	UL:	Underwriters Laboratories
PCA:	Principal Component Analysis	UN:	United Nations
PET:	Polietilen Tereftalat	UNEP:	United Nations Environment Programme
PETCO:	PET Recycling Company	UNFCCC:	United Nations Framework Convention on Climate Change
PRI:	Plastics Recycling Initiative	UNEP FI:	United Nations Environment Programme Finance Initiative
PWM:	Product Waste Management	USDA:	United States Department of Agriculture
PV:	Photovoltaics	US EPA:	United States Environmental Protection Agency
RES:	Renewable Energy Sources	WEEE:	Waste Electrical and Electronic Equipment
RPPWC:	Regulation on Control of Packaging and Packaging Waste	WHO:	World Health Organisation
ROHS:	Restriction of Hazardous Substances	WWF:	World Wildlife Fund
SAGP:	Sustainable Agriculture Guiding Principles		
SAI:	Social Accountability International		
SCM:	Supply Chain Management		

## ÖNSÖZ

Bu çalışmanın konu belirlenmesinden bitimine kadar her aşamasında beni destekleyen, yol gösteren, tecrübelerini, bilgilerini ve zamanını benimle paylaşan, birlikte çalışmaktan onur duyduğum, örnek aldığım değerli hocam, tez danışmanım, Prof. Dr. Erdoğan Taşkın'a,

Yardımlarını ve güleryüzü hiçbir zaman esirgemeyen, önerileriyle çalışmama ışık tutan, bana yeni bakış açıları kazandıran ve ilham kaynağı olan, değerli hocam, Prof. Dr. Yıldız Y. Güzey'e,

Kıymetli değerlendirmeleri ve önerileri ile çalışmamın istatistik analiz kısmına desteklerinden ötürü değerli hocam, Prof. Dr. Özlem Taşseven'e,

Çalışmamın istatistik analiz kısmında desteğini hiçbir zaman eksik etmeyen, değerli hocam, Prof. Dr. Bahattin Sinsoysal'a,

Kıymetli değerlendirmeleri ve vaktini ayırdığı için değerli hocam, Prof. Dr. Semra Birgüne,

İlgisi, teşvik edici fikirleri, tavsiyeleri, bilimsel alandaki birikimleri ile çalışmamın başından sonuna kadar güvenle ilerlememi sağlayan, değerli hocam, Doç. Dr. Tanses Y. Gülsoy'a,

Çalışmanın uygulama kısmına katkılarından dolayı, T.C. Küçük ve Orta ÖLçekli İşletmeleri Geliştirme ve Destekleme İdaresi Başkanlığı'na,

Eğitim hayatım boyunca bana emek veren tüm hocalarımı,

Bu keyifli yolculuğu benimle paylaşan tüm arkadaşlarımı ve

Hayattaki en büyük şansım, kayıtsız şartsız her zaman yanımda bulunan, herşeyim sevgili aileme sonsuz teşekkürlerimle...

Dr. Yasemin Gedik

Mart, 2019

## KAYNAKÇA

- ABA, Eli Kofi ve BADAR, M. Affan, **A Review Of The Impact of ISO 9000 And ISO 14000 Certifications**, The Journal Of Technology Studies, Vol: 39, Issue: 1, Spring, <http://www.jstor.org/stable/43604294> , 2013, 42-50.
- ABERG, Helena, DAHLMAN, Sven, SHANAHAN, Helena ve SALJIO, Roger, **Towards Sound Environmental Behaviour: Exploring Household Participation In Waste Management**, Journal Of Consumer Policy, Vol:19 (1), <https://doi.org/10.1007/BF00411470>, 1996, 45-67.
- ADRIAN, Mitchell ve DUPRE, Kenneth, **The Environmental Movement: A Status Report And Implications For Pricing: Quarterly Journal**, SAM Advanced Management Journal, Vol: 59, 1994, 35-40.
- AGUINIS, Herman ve GLAVAS, Ante, **What We Know and Don't Know About Corporate Social Responsibility: A Review and Research Agenda**, Journal of Management, Vol: 38 No: 4, July, DOI: 10.1177/0149206311436079, 2012, 932-968.
- AHMAD, A F Wazir ve PANNI, Mohammad Fateh Ali Khan, **Green Marketing Strategy: A Pedagogical View**, Information Research Management Association, Marketing And Consumer Behavior: Concepts, Methodologies, Tools And Applications, Hershey, PA, USA, Business Science Reference An Imprint Of IGI Global, 67-99, 2015.
- AHMADZADEH, Mitra, EIDI F. ve KAGOPOUR, Melika, **Studying The Effects Of Environmental Commitments On Green Marketing Strategies**, International Journal of Economic Perspectives, Volume:11, Issue:1, 2017, 816-823.
- AMBEC, Stefan ve LANOIE, Paul, **Does it pay to be green? A systematic overview**, Academy Of Management Perspectives, Vol:22, <https://doi.org/10.5465/amp.2008.35590353> , 2008, 45-62.
- AMEGBE, Hayford, OWINO, Joseph Odhiambo ve NUWASIIMA, Afra, **Green Marketing Orientation (GMO) And Performance Of SMEs In Ghana**, Journal Of Marketing Development And Competitiveness; West Palm Beach, Vol:11, Iss:1, Mar, 2017, 99-109.
- Amvic Bulding System, **Taking The LEED**, <https://www.amvicsystem.com/blog/taking-the-leed/> ,2018, Erişildi: 12.12.2018.
- ANDREASEN, Alan R., **Marketing Social Change: Changing Behavior to Promote Health, Social Development And The Environment**, San Francisco, CA: Jossey-Bass, 1995.
- ANDRES, Elena Fraj, SALINAS, Eva Martinez ve VALLEJO, Jorge Matute, **A Multidimensional Approach To The Influence Of Environmental Marketing And Orientation On The Firm's Organizational Performance**, Journal of Business Ethics, 88, <https://doi.org/10.1007/s10551-008-9962-2>, 2009, 263–286.
- ANGELDEBRIOS, Jesus Angel ve VITAE, Beatriz, **A Review Of The Literature On Environmental Innovation Management In Smes: Implications For Public Policies**, Technovation, Vol: 23, [https://doi.org/10.1016/S0166-4972\(02\)00036-6](https://doi.org/10.1016/S0166-4972(02)00036-6), 2003, 939-948.
- Apple, **Gezegenimizi Daha Az Yormak İçin Kafamızı Daha Çok Yoruyoruz**, <https://www.apple.com/tr/environment/> ,2018, Erişildi: 25.09.2018.
- ARAÇ, Erdal, **Paydaşların Yeşil Pazarlama Uygulamalarına İlişkin Algısı: Çimento Sektorü Örneği**, Çağ Üniversitesi, Yüksek Lisans Tezi, Mersin, 2014.
- ARADHYE, A.ve KALLURKAR, S., **A Case Study Of Just-In-Time System In Service Industry**, Procedia Engineering, 97, 12th Global Congress On Manufacturing And

- Management, GCMM, <https://doi.org/10.1016/j.proeng.2014.12.467>, 2014, 2232 – 2237.
- ARMENAKIS, Achilles A. ve HARRIS Stanley G., **Crafting A Change Message To Create Transformational Readiness**, Journal Of Organizational Change Management, 15(2), <https://doi.org/10.1108/09534810210423080>, 2002, 169-183.
- Australian Government Department of Defence, **Environmental Control Systems**,<http://www.defence.gov.au/DASP/Docs/Manuals/7001054/eADRMWeb/6964.htm>, 2018, Erişildi: 15.10.2018.
- AZZONE, Giovanni ve NOCI, Giuliano, **Seeing Ecology And Green Innovations As A Source Of Change**, Journal Of Organizational Change Management, Vol: 11, <https://doi.org/10.1108/09534819810212106>, 1998, 94-111.
- AZZONE, Giovanni, BERTELE, Umberto ve NOCI, Giuliano, **At Last We Are Creating Environmental Strategies Which Work**, Long Range Planning, Vol:30 No: 4, [https://doi.org/10.1016/S0024-6301\(97\)00035-6](https://doi.org/10.1016/S0024-6301(97)00035-6), 1997, 478-479, 562-571.
- BANERJEE, Abhijit ve SOLOMON, Barry D., **Eco-labeling For Energy Efficiency And Sustainability: A meta-evaluation Of US Programs**, Energy Policy, 31, [https://doi.org/10.1016/S0301-4215\(02\)00012-5](https://doi.org/10.1016/S0301-4215(02)00012-5), 2003, 109–123.
- BANERJEE, Subhabrata Bobby, **Managerial Perceptions Of Corporate Environmentalism: Interpretations From Industry And Strategic Implications For Organizations**, Journal Of Management Studies, Vol:38, <https://doi.org/10.1111/1467-6486.00246>, 2001, 489-513.
- BANERJEE, Subhabrata Bobby, **Corporate Environmentalism: The Construct and Its Measurement**, Journal of Business Research, Vol:55, [https://doi.org/10.1016/S0148-2963\(00\)00135-1](https://doi.org/10.1016/S0148-2963(00)00135-1), 2002, 177-191.
- BANERJEE, Subhabrata Bobby, IYER, Easwar S. ve KASHYAP, Rajiv, **Corporate Environmentalism: Antecedents And Influence of Industry Type**, Journal of Marketing, 67(2), <https://www.jstor.org/stable/30040526>, 2003, 106-122.
- BANERJEE, Subhabrata, GULAS, Charles S. ve IYER, Easwar, **Shades of Green: A Multidimensional Analysis of Environmental Advertising**, Journal Of Advertising, Vol:22 (3), <https://www.jstor.org/stable/4188969>, 1995, 21-31.
- BANSAL, Pratima ve ROTH, Kendall, **Why Companies Go Green: A Model Of Ecological Responsiveness**, Academy Of Management Journal, Vol: 43 No: 4, DOI: 10.2307/1556363, 2000, 717-736.
- BANYTE, Jurate, BRAZIONIENE, Lina ve GADEIKIENE, Agne, **Expression Of Green Marketing Developing The Conception Of Corporate Social Responsibility**, Engineering Economics, Vol: 21 No: 5, 2010, 550-560.
- BEI, Lien-Ti ve SIMPSON, Eithel M., **The Determinants Of Consumers Purchase Decisions For Recycled Products: An Application Of Acquisition Transaction Utility Theory**, Advances in Consumer Research Volume :22, Eds. Frank R. KARDES and Mita SUJAN, Provo, UT: Association for Consumer Research, 1995, 257-261.
- BENCH-LARSEN, Tino, **Danish Consumers Attitudes to The Functional And Environmental Characteristics Of Food Packaging**, Journal Of Consumer Policy”, Vol:19 (3), <https://doi.org/10.1007/BF00411413>, 1996, 339–363.
- BERNHEIM, Laura, **Using Technology To Create A Legacy of Good: Dell Reduces Environmental Impact Through Recycling Programs**, Energy Efficiency and Creative Design, <https://www.hostingadvice.com/blog/dell-reduces-environmental-impact/>, 18 May 2017, Erişildi: 22.09.2018.

- BERYY Michael A. ve RONDINELLI, Dennis A, **Proactive Corporate Environmental Management: A New Industrial Revolution**, Academy of Management Executive, Vol. 12, No:2, <https://doi.org/10.5465/ame.1998.650515>, 1998, 38-50
- BHAT,Vasanthakumar N, **GreenMarketingBeginswithGreenDesign**, Journal of Business ve Industrial Marketing, Vol: 8, Issue: 4, <https://doi.org/10.1108/08858629310047243>, 1993, 26-31.
- BHATIA, Mayank ve JAIN, Amit, **Green Marketing: A Study of Consumer Perception and Preferences in India**, UCLA, Electronic Green Journal, Permalink: <https://escholarship.org/uc/item/5mc39217>, 1, (36), 2013, Erişildi: 12.09.2018
- BIANCHI, Raffaella ve NOCI, Giuliano, **Greening SMEs Competitiveness**, Small Business Economics, Vol. 11, <https://www.jstor.org/stable/40228980>, 1998, 269-281.
- BISWAS, Abhijit, LICATA, Jane W., McKEE Daryl, PULLING,Chris ve DAUGHTRIDGE, Christopher, **The Recycling Cycle: An Empirical Examination Of Consumer Waste Recycling And Recycling Shopping Behaviors**, Journal Of Public Policy And Marketing, Vol:19(1), <https://www.jstor.org/stable/30000490>, 2000, 93-105.
- Birleşmiş Milletler Türkiye Dergisi, **Tarihi Birleşmiş Milletler Zirvesinde 193 Üye Ülke Oybirliği İle Yeni Sürdürülebilir Kalkınma Hedeflerini Kabul Etti**, <http://www.bmdergi.org/tr/tarihi-birlesmis-milletler-zirvesinde-193-uye-ulke-oybirligi-ile-yeni-surdurulebilir-kalkinma-hedeflerini-kabul-etti/>, 2018, Erişildi: 28.10.2018.
- BLACKMAN, Allen, GOFF, Leonard ve PLANTER, Marisol Rivera, **Does Eco-Certification Stem Tropical Deforestation? Forest Stewardship Council certification in Mexico**”, Journal Of Environmental Economics and Management, 89, <https://doi.org/10.1016/j.jeem.2018.04.005>, 2018, 306-333.
- BLOOM, Paul N. ve NOVELLI, William D., **Problems And Challenges In Social Marketing**, Journal Of Marketing, Vol:45 No:2, 1981, 79-88.
- BOHLEN, Greg, SCHLEGELMILCH, Bodo ve DIAMANTOPOULOS, Adamantios, **Measuring Ecological Concern: A Multi-Construct Perspective**, Journal Of Marketing Management, No:9, <https://doi.org/10.1080/0267257X.1993.9964250>, 1993, 415-430.
- BORLAND, Helen, **Conceptualizing Global Strategic Sustainability And Corporate Transformational Change**, International Marketing Review, 26(4/5), <https://doi.org/10.1108/02651330910972039>, 2009, 554-572.
- BORMANE, Santa, SKILTERE, Daina ve BATRAGA, Anda, **Sustainability: Economic, Environmental And Public Issues, Marketing Possibilities**, Regional Formation ve Development Studies, Vol:3 Issue: 23, <http://dx.doi.org/10.15181/rfds.v23i3.1582>, 2017, 21-35.
- Borusan EnBW, **Borusan EnBW'ye Yeşil Elektrik Sertifikası**, <https://www.borusanenbw.com.tr/basin-odasi/basinda-borusan/55/borusan-enbw-enerjiden-turkiyenin-ilk-sertifikali-yesil-enerji-urunu?dataType=pressBulletins> , 2018, Erişildi: 27.12.2018.
- BÖLÜK, Gülden, **Renewable Energy: Policy Issues And Economic Implications in Turkey**, International Journal Of Energy Economics And Policy, Vol:3, No:2, ISSN: 2146-4553, 2013, 153-167.
- BRANT, Ase, SAMUELSSON, Kersti, TOYTARI, Outi ve SALMINEN, Anna-Liisa, **Activity And Participation, Quality Of Life And User Satisfaction Outcomes Of Environmental Control Systems And Smart Home Technology: A Systematic Review**, Disability and Rehabilitation: Assistive Technology, May, 6(3), Doi: 10.3109/17483107.2010.532286, 2011, 189–206.

- BRECARD, Dorothee, HLAIM, Boubaker, LUCAS, Sterenn, PERRAudeau, Yves ve SALLADARRE, Frederic, **Determinants Of Demand For Green Products: An Application To Eco-label Demand For Fish In Europe**, Ecological Economics, 69, <https://doi.org/10.1016/j.ecolecon.2009.07.017>, 2009, 115–125.
- BREMS, Matt, **A One-Stop Shop For Principal Component Analysis**, <https://towardsdatascience.com/a-one-stop-shop-for-principal-component-analysis-5582fb7e0a9c>, 17 April 2017, Erişildi: 19.11.2018.
- BRETCU, Angela ve BOSANCEANU, Alina, **Organizations Between Social Responsibility And Greenwashing**, Analele Universitatii Eftimie Murgu Resita, Fascicola II Studii Economice, Anul XXIV, 2017, 34-42.
- BROWN, Richard E., WEBBER C. ve KOOMEY, Jonathan G., **Status And Future Directions Of The Energy Star Program**, Energy, 27, [https://doi.org/10.1016/S0360-5442\(02\)00004-X](https://doi.org/10.1016/S0360-5442(02)00004-X), 2002, 505–520.
- BRUNDTLAND COMMISSION, **Our Common Future: World Commission On Economic Development, Brundtland Report**, Oxford: Oxford University Press, 1987.
- BUDICA, Ilie ve DUMITRU-TRAISTRAU, Aurelia, **The Ascending Trend Of Environmental Marketing In The Current Austerity/Crisis Period**, Polish Journal of Environmental Studies, Vol:24, No:5, <https://doi.org/10.15244/pjoes/42442>, 2015, 2301-2304.
- BURG-WOODMAN, Helene De ve KING, Dylan, **Sustainability And The Human/Nature Connection: A Critical Discourse Analysis Of Being Symbolically Sustainable**, Consumption Markets ve Culture, 16(2), <https://doi.org/10.1080/10253866.2012.662834>, 2013, 145-168.
- Business Dictionary, **Reactive Strategy**, <http://www.businessdictionary.com/definition/reactive-strategy.html> , 2018, Erişildi: 07.10.2018.
- BÜYÜKÖZTÜRK, Şener, **Örneklemе Yöntemleri**, <http://w3.balikesir.edu.tr/~msakses/wp/wp-content/uploads/2012/03/BAY-Final-Konulari.pdf> , 14.05.2012, Erişildi: 31.01.2019
- Cambridge Dictionary, **Green Consumer**, <https://dictionary.cambridge.org/dictionary/english/green-consumer> ,2018, Erişildi: 25.09.2018.
- CAMINO, Jaime Rivera, **Re-evaluating Green Marketing Strategy: A Stakeholder Perspective**, European Journal Of Marketing, Vol:41 No:11/12, <https://doi.org/10.1108/03090560710821206>, 2007, 1328-1358.
- CAO, Xiaozhi Jeff, **Does It Pay To Be Green? An Integrated View Of Environmental Marketing With Evidence From The Forest Products Industry in China**, Doctoral Dissertation, University of Washington, Washington, 2011.
- CAPRITA, Diana, **The Importance Of Green Marketing For The Future Business**, Faculty of Agro - Food and Environmental Economics, Bucharest University of Economic Studies, 2015, 242-254.
- CARLSON, Les, GROVE, Stephen J. ve KANGUN, Norman, **A Content Analysis Of Environmental Advertising Claims: A Matrix Method Approach**, Journal Of Advertising, Vol:22 (3), <https://www.jstor.org/stable/4188888>, 1993, 27-39
- CARLSON, Les, GROVE, Stephen J., LACZNIAK, Russell N ve KANGUN, Norman, **Does Environmental Advertising Reflect Integrated Marketing Communications? An Empirical Investigation**, Journal Of Business Research, No: 37(3), 1996, 225-232
- CARROLL, Archie B.,**A Three-Dimensional Conceptual Model Of Corporate Performance**, Academy Of Management Review, October, Vol:4, No:4, Doi: 10.2307/257850, 1979, 497-505.

- CEBALLOS, Javier Delgado, CORREA, Juan Alberto Aragon, MANDOJANA, Natalia Ortiz De ve MANZANARES, Antonio Rueda, **The Effect Of Internal Barriers On The Connection Between Stakeholder Integration And Proactive Environmental Strategies**, Journal of Business Ethics, Vol:107, Iss:3, May , <http://www.jstor.org/stable/41476250>, 2012, 281-293.
- CHALAL Hardeep, DANGWAL, Ramesh ve RAINA, Swati, **Antecedents And Consequences Of Strategic Green Marketing Orientation**, Journal of Global Responsibility, Vol:5 No:2, <https://doi.org/10.1108/JGR-09-2013-0012>, 2014, 338-362.
- CHAMORRO, Antonio, RUBIO, Sergio ve MIRANDA, Francisco J., **Characteristics Of Research On Green Marketing**, Business Strategy And The Environment, Volume:18, Issue: 4, May, <https://doi.org/10.1002/bse.571>, 2009, 223–239.
- CHAN Hing Kai, HE Hongwei ve WANG William Y.C., **Green Marketing And Its Impact On Supply Chain Management In Industrial Markets**, Industrial Marketing Management, 41(4), <https://doi.org/10.1016/j.indmarman.2012.04.002>, 2012, 557–562.
- CHAN, E., **Managing Green Marketing: Hong Kong Hotel Managers Perspective**, International Journal Of Hospitality Management, Volume 34, September, <https://doi.org/10.1016/j.ijhm.2012.12.007>, 2013, 442-461.
- CHAN, Eric S.W, **Green Marketing: Hotel Customers Perspective**, Journal of Travel ve Tourism Marketing, 31(8), <https://doi.org/10.1080/10548408.2014.892465>, 2014, 915-936.
- CHAN, Ricky Y.K ve LAU, Loretta B.Y., **Antecedents Of Green Purchases: A Survey in China**, Journal Of Consumer Marketing, Vol:17(4), <https://doi.org/10.1108/07363760010335358>, 2000 , 338-357.
- CHAN, Ricky Y.K, **Effectiveness Of Environmental Advertising: The Role Of Claim Type And The Source Country Green Image**, International Journal Of Advertising,- No:19, <https://doi.org/10.1080/02650487.2000.11104806>, 2000,349-375.
- CHANDLER, Alfred D. Jr., **Strategy And Structure: Chapters In The History Of The American Enterprise**, Massachusetts Institute of Technology Cambridge, The MIT Press, 1962.
- CHANG, Ching-Hsun, **The Influence Of Corporate Environmental Ethics On Competitive Advantage: The Mediation Role Of Green Innovation**, Journal Of Business Ethics, Vol:104 No:3, <https://doi.org/10.1007/s10551-011-0914-x>, 2011, 361-370.
- CHANG, Nai-Jen ve FONG, Cher-Min, **Green Product Quality, Green Corporate Image, Green Customer Satisfaction And Green Customer Loyalty**, African Journal Of Business Management, Vol:4, No:13, 2010, 2836-2844.
- CHARLET, Laurent, **ISO Survey**, <https://www.iso.org/the-iso-survey.html>, 2019, Erişildi: 12.02.2019
- CHARTER, Martin ve POLONSKY, Michael Jay, **Greener Marketing: A Global Perspective On Greening Marketing Practice**, Sheffield, Greenleaf Publishing, 1999
- CHATTERJEE, Camille, **5 Things To Know About Johnson ve Johnson's 2017 Health For Humanity Report**, <https://www.jnj.com/latest-news/5-things-to-know-about-the-2017-health-for-humanity-report>, 07 June 2018, Erişildi: 25.09.2018.
- CHEN Yu-Shan ve CHANG, Ching-Hsun, **Towards Green Trust: The Influences Of Green Perceived Quality, Green Perceived Risk And Green Satisfaction**, Management Decision, 51(1), <https://doi.org/10.1108/00251741311291319>, 2013, 63-82.
- CHEN, Hui-Chu ve GREEN Robert D., **Marketing Mix And Branding: Competitive Hypermarket Strategies**, International Journal Of Management And Marketing Research, Volume:2, Number:1, <https://ssrn.com/abstract=1555216>, 2009, 17-34.

- CHEN, Yu-Shan ve CHANG, Ching-Hsun, **Enhance Green Purchase Intentions The Roles Of Green Perceived Value, Green Perceived Risk And Green Trust**, Management Decision, Vol:50, No:3, <https://doi.org/10.1108/00251741211216250>, 2012, 502-520.
- CHEN, Yu-Shan, **The Driver Of Green Innovation And Green Image; Green Core Competence**, Journal Of Business Ethics, Vol: 81 No:3, 2008a, 531-543.
- CHEN, Yu-Shan, **The Positive Effect Of Green Intellectual Capitalon Competitive Advantages Of Firms**, Journal Of Business Ethics, Vol:77 No:3, 2008b, 271-286.
- CHEN, Yu-Shan, **The Drivers Of Green Brand Equity: Green Brand Image, Green Satisfaction and Green Trust**, Journal Of Business Ethics, Vol:93, No:2, <https://doi.org/10.1007/s10551-009-0223-9>, 2010, 307-319.
- CHEN Yu-Shan, **Towards Green Loyalty: Driving From Green Perceived Value, Green Satisfaction and Green Trust**, Sustainable Development, 21, <https://doi.org/10.1002/sd.500>, 2013, 294-308.
- CHENG, Colin C. J., **Sustainability Orientation, Green Supplier Involvement And Green Innovation Performance: Evidence from Diversifying Green Entrants**, Journal of Business Ethics, <https://doi.org/10.1007/s10551-018-3946-7>, 2018, 1-22.
- CHI Hsin Kuang, Yeh Huery Ren ve YANG Ya Ting, **The Impact Of Brand Awareness On Consumer Purchase Intention: The Mediating Effect Of Perceived Quality And Brand Loyalty**, The Journal Of International Management Studies, Volume: 4, Number:1, February, 2009, 135-144.
- CHIN Chee-Hua, CHIN Chee-Ling ve WONG Winnie Poh-Ming, **The Implementation of Green Marketing Tools In Rural Tourism: The Readiness of Tourists?**, Journal Of Hospitality Marketing ve Management, Volume:27, Issue:3, <https://doi.org/10.1080/19368623.2017.1359723>, 2018, 261-280 .
- CHOUDHARY, Aparna ve GOKARN Samir, **Green Marketing: A Means For Sustainable Development**, Researchers World -Journal of Arts, Science ve Commerce, International Refereed Research Journal, Vol-IV, Issue-3(3), July, 2013, 26-32.
- CHRISTMAN, Petra, **Effects Of Best Practices Of Environmental Management On Cost Advantage: The Role Of Complementary Asset Management**, Academy Of Management Journal, Vol:43, No:4, <https://www.jstor.org/stable/1556360>, 2000, 663-680.
- CHUANG, Shun-Pin ve HUANGSun-Jen, **Environmental Performance And Business Competitiveness: The Mediation Of Green Information Technology Capital**, Journal Of Business Ethics, Vol:150, Issue 4, July, Doi: [10.1007/s10551-016-3167-x](https://doi.org/10.1007/s10551-016-3167-x), 2018, 991-1009.
- CLARK, Terry, VARADARAJAN, P. Rajan ve PRIDE William M., **Environmental Management: The Construct And Research Propositions**, Journal of Business Research, Vol:29, Issue:1, [https://doi.org/10.1016/0148-2963\(94\)90024-8](https://doi.org/10.1016/0148-2963(94)90024-8), 1994, 23-38.
- CLEMENS, Bruce, **Economic Incentives And Small Firms: Does It Pay To Be Green?**, Journal Of Business Research, Vol:59, Issue:4, <https://doi.org/10.1016/j.jbusres.2005.08.006>, 2006, 492-500.
- Coca Cola, **Sustainability-Fighting Plastic Pollution on World Environment Day**, <https://www.coca-colafrica.com/stories/fighting-plastic-pollution-on-world-environment-day> ,04.06.2018, Erişildi: 06.10.2018.
- CODDINGTON, Walter, **Environmental Marketing: Positive Strategies For Reaching the Green Consumer**, New York, McGraw-Hill, 1993.
- CONDON, Ann ve HOLDREDGE, Paul, **5 Ways Companies Can Weave Sustainability Into Their DNA**, <https://www.ge.com/reports/5-ways-companies-can-weave-sustainability-dna/> , 28.08.2017, Erişildi: 28.11.2018

- CORNELISSEN, Gert, PANDELAERE, Mario, WARLOP, Luk ve DEWITTE, Siegfried, **Positive Cueing: Promoting Sustainable Consumer Behavior By Cueing Common Environmental Behaviors As Environmental**, International Journal Of Research In Marketing, 25(1), 2008, 46–55.
- CRAMER, Jacqueline, **Environmental Management From Fit To Stretch**, Business Strategy And The Environment, Vol:7, [https://doi.org/10.1002/\(SICI\)1099-0836\(199807\)7:3<162::AID-BSE149>3.0.CO;2-Q](https://doi.org/10.1002/(SICI)1099-0836(199807)7:3<162::AID-BSE149>3.0.CO;2-Q), 1998, 162-172.
- CRANE, Andrew, **The Dynamics Of Marketing Ethical Products: A Cultural Perspective**, Journal Of Marketing Management, No:13, <https://doi.org/10.1080/0267257X.1997.9964493>, 1997, 561-577.
- CRANE, Andrew, **Exploring Green Alliances**, Journal Of Marketing Management, No: 14, Issue: 6, <https://doi.org/10.1362/026725798784867734>, 1998, 559-579.
- CRANE, Andrew, **Facing The Backlash: Green Marketing And Strategic Re-orientation In The 1990s**, Journal Of Strategic Marketing, No:8 (3), <https://doi.org/10.1080/09652540050110011>, 2000, 277-296.
- CRITTENDEN, Victoria L., CRITTENDEN, William F., FERRELL Linda K., FERRELL O. C. ve PINNEY, Christopher C., **Market-Oriented Sustainability: A Conceptual Framework And Propositions**, Journal Of The Academy Of Marketing Science, 39(1), 2011, 71-85
- CRONIN J. Joseph Jr, BRANDY K. Michael, HUNT M.G. Tomas, **Assessing the Effects of Quality, Value, and Customer Satisfaction on Consumer Behavioral Intentions in Service Environments**, Journal of Retailing, Volume 76(2), [https://doi.org/10.1016/S0022-4359\(00\)00028-2](https://doi.org/10.1016/S0022-4359(00)00028-2), 2000, 193–218.
- CRONIN J. Joseph Jr., JEFFERY S. Smith, GLEIM Mark R., RAMIREZ Edward ve MARTINEZ Jennifer Dawn, **Green Marketing Strategies: An Examination Of Stakeholders And The Opportunities They Present**, Journal Of The Academy Of Marketing Science, Vol:39, No:1, <https://doi.org/10.1007/s11747-010-0227-0>, 2011, 158-178.
- D'SOUZA Clare, TAGHIAN Mehdi, LAMB, Peter ve PERETIATKO, Roman, **Green Decisions: Demographics And Consumer Understanding Of Environmental Labels**, International Journal Of Consumer Studies, Vol:31, No:4, <https://doi.org/10.1111/j.1470-6431.2006.00567.x>, 2006, 371-376.
- D'SOUZA, Clare, TAGHIAN, Mehdi, SULLIVAN-MORT, Gillian ve GILMORE, Andrew, **An Evaluation Of The Role Of Green Marketing And A Firm's Internal Practices For Environmental Sustainability**, Journal Of Strategic Marketing, Vol:23, No:7, <https://doi.org/10.1080/0965254X.2014.1001866>, 2015, 600-615.
- DAHAB, Debra J., GENTRY, James W. ve SU Wanru, **New Ways To Reach Non- Recyclers: An Extension Of The Model Of Reasoned Action To Recycling Behaviors**, Advances In Consumer Research, No: 22, Eds: Frank R. KARDES and Mita SUJAN, Provo, UT : Association For Consumer Research, 1995, 251-256.
- DAHLSTROM, Robert, **Green Marketing Management**, Canada: USA, South-Western Cengage Learning, 2011
- DANCIU, Victor, **The Contribution Of Sustainable Marketing To Sustainable Development**, Management ve Marketing Challenges For The Knowledge Society, Vol:8, No:2, 2013, 385-400.
- DANGELICO, Rosa Maria ve VOCADELLI, Daniele, **Green Marketing: An Analysis Of Definitions, Strategy Steps, And Tools Through A Systematic Review Of The Literature**, Journal Of Cleaner Production, 165, <https://doi.org/10.1016/j.jclepro.2017.07.184>, 2017, 1263-1279.

- DARNALL, Nicole, GALLAGHER, Deborah Rigling ve ANDREWS, Richard N.L ve AMARAL Deborah, **Environmental Management Systems: Opportunities For Improved Environmental And Business Strategy?**, Environmental Quality Management, Vol: 9, Issue 3, [https://doi.org/10.1002/1520-6483\(200021\)9:3<1::AID-TQEM1>3.0.CO;2-L](https://doi.org/10.1002/1520-6483(200021)9:3<1::AID-TQEM1>3.0.CO;2-L), 2000, 1-9.
- DAVARI Arezoo ve STRUTTON, David, **Marketing Mix Strategies For Closing The Gap Between Green Consumers Pro-Environmental Beliefs And Behaviors**, Journal Of Strategic Marketing, Vol:22, No:7, <https://doi.org/10.1080/0965254X.2014.914059>, 2014, 563-586.
- DAVIS, Joel J., **Strategies For Environmental Advertising**, Journal Of Consumer Marketing, Vol:10(2), <https://doi.org/10.1108/07363769310039102>, 1993, 19-36
- DAVIS, Joel J., **Consumer Response To Corporate Environmental Advertising**, Journal Of Consumer Marketing, Vol:11 (2), 1994a
- DAVIS, Joel J., **Good Ethics Is Good For Business: Ethical Attributions And Response To Environmental Advertising**, Journal Of Business Ethics, No:11, 1994b
- DEAN, Thomas J. ve PACHECO, Desiree F., **Green Marketing: A Strategic Balancing Act For Creating Value**, Journal Of Business Strategy, Vol:35 No:5, <https://doi.org/10.1108/JBS-11-2013-0109>, 2014, 14-22.
- DELAFROOZ, Narges ve GOLI, Armin, **The Factors Affecting The Green Brand Equity Of Electronic Products: Green Marketing**, Cogent Business ve Management, Volume:2, Issue:1, <https://doi.org/10.1080/23311975.2015.1079351>, 2015, 1-12.
- DELMAS, Magali A. ve BURBANO, Vanessa Cuerel, **The Drivers Of Greenwashing**, California Management Review, Fall, Vol:54 Issue:1, <https://doi.org/10.1525/cmr.2011.54.1.64>, 2011, 64-87.
- DEMBKOWSKI, Sabine ve HANMER-LLOYD, Stuart, **The Environmental Value Attitude System Model: A Framework To Guide The Understanding Of Environmentally Conscious Consumer Behaviour**, Journal Of Marketing Management, No:10, 1994, 593-603
- DIBBI, Sally, Up, Up and Away: Social Marketing Breaks Free, Journal of Marketing Management, Vol: 30, Issue: 11-12, <https://doi.org/10.1080/0267257X.2014.943264>, 2014, 1159-1185.
- DIEF, Mohammed El ve Font, Xavier, **The Determinants Of Hotels Marketing Managers Green Marketing Behaviour**, Journal Of Sustainable Tourism, Vol:18 No:2, <https://doi.org/10.1080/09669580903464232>, 2010, 157-174.
- DO PAÇO, Arminda ve RAPOSO, Mario, **Green Segmentation: An Application To The Portuguese Consumer Market**, Marketing Intelligence ve Planning, Vol:27 No:3, <https://doi.org/10.1108/02634500910955245>, 2009, 364-379.
- DRUMWRIGHT, Minette E., **Socially Responsible Organizational Buying: Environmental Concern As A Noneconomic Buying Criterion**, Journal Of Marketing, Vol:58 (3), <https://www.jstor.org/stable/1252307>, 1994. 1-19.
- DU, Xingqiang, **How The Market Values Greenwashing? Evidence from China**, Journal Of Business Ethics, Vol:128, Issue 3, May, <https://doi.org/10.1007/s10551-014-2122-y>, 2015, 547-574.
- DUANE Sinead, DOMEGAN, Christine, McHUGH, Patricia ve DEVANEY, Michelle, **From Restricted To Complex Exchange And Beyond: Social Marketing's Change Agenda**, Journal Of Marketing Management, Vol:32, Issue: 9-10, <https://doi.org/10.1080/0267257X.2016.1189449>, 2016, 856-876.

- Duquesne University, Department of Mathematics and Computer Science, **Validity**, <http://www.mathcs.duq.edu/~packer/Courses/Psy624/test.html> ,2019, Erişildi:15.01.2019
- E Brand Value, **Brand Equity Ve Brand Affinity Arasındaki Farklar**, <https://www.ebrandvalue.com/tr/blog/the-difference-between-brand-equity-and-brand-affinity/> ,2018, Erişildi: 12.12.2018.
- Ecolabel Index, **Ecolabel Index**, <http://www.ecolabelindex.com/ecolabels/> ,2018, Erişildi: :12.12.2018
- EDWARDS, Carlyaan, **What's the Triple Bottom Line?**, 26 July 2018, <https://www.business.com/articles/triple-bottom-line-defined/> , Erişildi: 17.12.2018.
- EL-ANSARY, ADEL I., **Towards A Definition Of Social And Societal Marketing**, Journal Of The Academy Of Marketing Science, Volume:2, Issue:2, March, <https://doi.org/10.1007/BF02722334>, 1974, 316–321.
- ELDER, Sara D., ZERRIFFI, Hisham ve BILLON, Philippe Le, **Effects Of Fair Trade Certification On Social Capital: The Case Of Rwandan Coffee Producers**, World Development, Vol:40, No:11, <https://doi.org/10.1016/j.worlddev.2012.06.010>, 2012, 2355–2367.
- ELEEMEN, Fikre Kabashi, **The Green Marketing Orientation ve Environment Friendly Products Green Plastic Bag In Sudan**, American International Journal Of Social Science, Vol:4, No:3, June, ISSN 2325-4149 (Print), 2325-4165 (Online), 2015, 46-53.
- ELKINGTON, John, **Enter The Triple Bottom Line, The Triple Bottom Line: Does It All Add Up?**, Eds: Adrian HENRIQUES, Julie RICHARDSON, Abingdon, Earthscan, London, 1-16, 1994.
- ELKINGTON, John, **Towards The Sustainable Corporation:Win-Win-Win Business Strategies For Sustainable Development**, CA Management Review, Vol: 36 No:2, <https://doi.org/10.2307/41165746>, 1994, 90-100.
- ELLABBAN, Omar, ABU-RUB, Haitham ve BLAABJERG, Frede, **Renewable Energy Resources: Current Status, Future Prospects And Their Enabling Technology**, Renewable And Sustainable Energy Reviews, 39, November, <https://doi.org/10.1016/j.rser.2014.07.113>, 2014, 748–764.
- ELLEN, Pam Scholder, **Do We Know What We Need To Know? Objective And Subjective Knowledge Effects On Pro-Ecological Behaviors**, Journal Of Business Research, Vol:30, Issue 1, [https://doi.org/10.1016/0148-2963\(94\)90067-1](https://doi.org/10.1016/0148-2963(94)90067-1), 1994, 43-52
- ENEIZAN, Bilal ve WAHAB, Kalsom Abd, **Effect Of Green Marketing Strategy On Customer Satisfaction In Jordan**, Arabian Journal Of Business and Management Review (Oman Chapter) Vol:5, No:9, April, DOI: 10.12816/0027129, 2016, 34-40.
- ENEIZAN, Bilal, WAHAB, Kalsom Abd, ZAINON, Mat Sharif ve OBADID, Tareq Fafeeq, **Prior Research On Green Marketing And Green Marketing Srrategy: Critical Analysis**, Arabian Journal Of Business And Management Review (Oman Chapter), Vol:6, No:2, September, DOI: 10.12816/0033265, 2016, 46-64.
- Energy Star, **The Simple Choice For Energy Efficiency**, <https://www.energystar.gov/> ,2018, Erişildi:12.12.2018.
- Environmental Protection, **Coca Cola Is Helping Green The World**, <https://eponline.com/articles/2013/04/22/coca-cola-is-helping-green-the-world.aspx?admgarea=ht.sustainability&m=1> , 22 April 2013, Erişildi: 02.12.2018.
- European Commission, **Ecolabels-Facts And Figures**, <http://ec.europa.eu/environment/ecolabel/facts-and-figures.html> , 2018, Erişildi: 18.10.2018.
- EVAN, Douglas W., **How Social Marketing Works In Health Care**, British Medical Journal, Vol:332 No:755, DOI: 10.1136/bmj.332.7551.1207-a, 2006, 1207-1210.

- EWING, Gordon ve SARIGÖLLÜ, Emine, **Assessing Consumer Preferences For Clean Fuel Vehicles: A Discrete Choice Experiment**, Journal Of Public Policy And Marketing, Vol:19 (1), <https://www.jstor.org/stable/30000491>, 2000, 106-118
- Fairtrade Certified, **Who We Are-Our Mission**, <https://www.fairtradecertified.org/who-we-are>, 2018, Erişildi:12.12.2018.
- Fairtrade Foundation, **The Core Fairtrade Mark**, <http://www.fairtrade.org.uk/What-is-Fairtrade/Using-the-FAIRTRADE-Mark>, 2018, Erişildi:12.12.2018
- Family Business Experts, **Green Management Strategies**, <http://www.family-business-experts.com/green-management-strategies.html>, 2018 Erişildi: 23.12.2018
- FANG, E ve ZOU, S., **The Effect of Marketing Dynamic Capabilities on Firm's Performance A Dyadic Investigation in the Context of International High-Tech Joint Ventures**, Journal of International Business Studies, Vol: 40, 2009, 742-762.
- FARGNOLI, M., MINICIS, M. De ve TRONCI, M., **Product's Life Cycle Modelling For Eco Designing Product-Service Systems**, International Design Conference - Design 2012, Dubrovnik - Croatia, May 21 - 24, 2012, 869-878.
- FISK, George, **Criteria For A Theory Of Responsible Consumption**, Journal Of Marketing, 37(2), DOI: 10.2307/1250047, 1973, 24-31.
- FISK, George, **Marketing And The Ecological Crisis**, London, Harper and Row, 1974.
- FOLLOWS, Scott B. ve JOBBER, David, **Environmentally Responsible Purchase Behaviour: A Test Of A Consumer Model**, European Journal Of Marketing, Vol:34 (5), <https://doi.org/10.1108/03090560010322009>, 2000, 723-746,
- Forest Stewardship Council, **How To Use FSC Trademarks**, <https://ic.fsc.org/en/for-business/how-to-use-fsc-trademarks>, 2018, Erişildi:12.12.2018.
- FORTE, Monique ve LAMONT, Bruce T., **The Bottom Line Effects Of Greening**, Academy Of Management Journal, Vol:12, No:1, <https://doi.org/10.5465/ame.1998.254983>, 1998, 89-90.
- FRAJ-ANDRES, Elena, MARTINEZ, Eva ve MATUTE, Jorge, **Green Marketing Strategy And The Firm's Performance: The Moderating Role Of Environmental Culture**, Journal Of Strategic Marketing, Vol:19, No: 4, July, <https://doi.org/10.1080/0965254X.2011.581382>, 2011, 339-355.
- FRAJ-ANDRES, Elena, MARTINEZ-SALLINAS, Eva ve MATUTE-VALLEJO, Jorge, **A Multidimensional Approach To The Influence Of Environmental Marketing And Orientation On The Firm's Organizational Performance**, Journal Of Business Ethics, Vol:88(263), August, <https://doi.org/10.1007/s10551-008-9962-2>, 2009, 263-286.
- FREEMAN R. Edward, **Strategic Management: A Stakeholder Approach**, Cambridge: Cambridge University Press, 2010.
- FREEMAN R. Edward, WICKS, Andrew C. ve PARMAR, Bidhan, **Stakeholder Theory And The Corporate Objective Revisited**, Organization Science, Vol:15, No:3, May-June, <https://doi.org/10.1287/orsc.1040.0066>, 2004, 364-369.
- FREEMAN, Edward R., **Strategic Management: A Stakeholder Approach**, Boston, MA: Pitman, 1984.
- FULLER, Donald A., **Sustainable Marketing: Managerial-Ecological Issues**, Thousand Oaks, California, CA: Sage Publications, <http://dx.doi.org/10.4135/9781452220611>, 1999
- FULLER, Donald A., ALLEN, Jeff ve GLASER, Mark A., **Recycling And Reverse Channel Networks: The Public Policy Challenge**, Journal Of Macromarketing, 16(1), Spring, June, DOI: 10.1177/027614679601600104, 1996, 52-72

- GAHA, Raoudha, BENAMARA, Abdelmajid ve YANNOU, Bernard, **A Feature- Based Methodology For Eco-Designing Parts On Detail Phase**, 5th International Congress Design And Modelling Of Mechanical Systems, CMSM'2013, DOI: 10.1007/978-3-642-37143-1\_76, 2013, 1-11.
- GARG, Arunesh, **Green Marketing For Sustainable Development: An Industry Perspective**, Sustainable Development, Volume 23, Issue 5, <https://doi.org/10.1002/sd.1592>, 2015, 301–316.
- GARRETT, R., **The Difference Between Green And Sustainability**, <https://www.cleantechlink.com/hs/article/The-Difference-Between-Green-And-Sustainability--13976>, 15.02.2012, Erişildi:13.12.2018.
- GHAHRAMANI, Abolfazl, **Factors That Influence The Maintenance And Improvement Of OHSAS 18001 In Adopting Companies: A Qualitative Study**, Journal Of Cleaner Production, 137, November, <https://doi.org/10.1016/j.jclepro.2016.07.087>, 2016, 283-290.
- GILLEY K. Matthew, WORRELL, Dan L, DAVIDSON, Wallace N. ve EL-JELL, Abuzar III., **Corporate Environmental Initiatives And Anticipated Firm Performance: The Differential Effects Of Process-Driven Versus Product-Driven Greening Initiatives**, Journal Of Management, Vol:26, Issue:6, <https://doi.org/10.1177/014920630002600607>, 2005, 1199-1216.
- GINSBERG Jill Meredith ve BLOOM Paul N., **Choosing The Right Green Marketing Strategy**, MIT Sloan Management Review, Fall , Vol:46 No:1, 77-84.
- Google, **Environment**, <https://sustainability.google/environment/> ,2018, Erişildi: 23.12.2018.
- GORDON Ross, RUSSELL-BENNETT, Rebekah ve LEFEBVRE, R. Craig, **Social Marketing: The State Of Play And Brokering The Way Forward**, Journal Of Marketing Management, September, Vol:32 Issue: 11-12, <https://doi.org/10.1080/0267257X.2016.1199156>, 2016, 1059-1082.
- GRAY, Sarah, **Coca-Cola Wants To Be More Environmentally Friendly. Here's How**, <http://fortune.com/2018/01/19/coca-cola-wants-to-be-more-environmentally-friendly-heres-how/> , 19.01.2018, Erişildi: 03.11.2018.
- Green Consultants, **Sustainability Strategies to Help Organizations Thrive, Benefits Of Green Business**, <http://www.greenconsultants.com/why-green.php> , 2018, Erişildi: 13.12.2018.
- GREEN Kenneth W Jr., ZELBST, Pamela J., BHADAURIA, Vikram S. ve MEACHAM, Jeremy, **Do Environmental Collaboration And Monitoring Enhance Organisational Performance?**, Industrial Management And Data Systems, Vol:112, No:2, <https://doi.org/10.1108/02635571211204254>, 2011, 186-205.
- GREEN SEAL, **GS-42: Green Seal Environmental Standard for Cleaning Services**, First Edition, September 1, Washington, DC: Green Seal, [www.greenseal.org](http://www.greenseal.org), 2006
- GREEN SEAL, **Make Healthier Greener Choices With Confidence**, <https://www.greenseal.org/> 2019, Erişildi:09.02.2019.
- GREWAL, Dhruv ve LEVY, Michael, **Marketing**, Boston, MA: : McGraw-Hill, 2008.
- GRIFFITHS, Jane, **Sustainability and Health: How Our Environmental Stewardship Helps Create Healthier Lives**, <https://www.jnj.com/gph/sustainability-and-health-how-our-environmental-stewardship-helps-create-healthier-lives> , 03 July 2014, Erişildi: 09.09.2018
- GROVE Stephen J., FISK, Raymond P., PICKETT, Gregory M. ve KANGUN, Norman, **Going Green In The Service Sector: Social Responsibility Issues Implications**

- And Implementation**, European Journal Of Marketing, 1996, Vol:30 (5), <https://doi.org/10.1108/03090569610118777>, 1996, 56-66.
- GRUNDEY, Dainora ve ZAHARIA, Rodica Milena, **Sustainable Incentives In Marketing And Strategic Greening: The Cases Of Lithuania And Romania**, Technological And Economic Development, Baltic Journal On Sustainability, Vol:14(2), DOI: 10.3846/1392-8619.2008.14.130-143, 2008, 130–143.
- GUERRERO, Lilliana Abarca, MAAS, Ger ve HOGLAND, William, **Solid Waste Management Challenges For Cities In Developing Countries**, Waste Management, Volume:33, Issue:1, January, <https://doi.org/10.1016/j.wasman.2012.09.008>, 2013, 220–232.
- GÜLER, Fazıl, **İstatistik Metodları ve Uygulamaları**, 3. Baskı, Beta Yayıncıları, İstanbul, 2012
- GÜNER, Samet, **Evaluation Of The Evolution Of Green Management With A Kuhnian Perspective**, Business Research, Vol: 11, Issue :2, September, <https://doi.org/10.1007/s40685-017-0049-8>, 2018, 309-328.
- GÜNSEL, Nil, **Lecture 11: Factor Analysis Using SPSS**, [http://docs.neu.edu.tr/staff/nil.gunsel/Lecture%202011\\_31.pdf](http://docs.neu.edu.tr/staff/nil.gunsel/Lecture%202011_31.pdf), 2018, Erişildi: 17.12.2018:
- GÜRBÜZ, Sait ve ŞAHİN, Faruk, **Sosyal Bilimlerde Araştırma Yöntemleri Felsefe-Yöntem -Analiz**, 3. Baskı. Ankara: Seçkin Yayınevi, 2016.
- H&M, **H&M Group Sustainability Report 2017 Highlights**, [https://sustainability.hm.com/content/dam/hm/about/documents/masterlanguage/CSR /2017%20Sustainability%20report/HM\\_group\\_SustainabilityReport\\_2017\\_Highlights.pdf](https://sustainability.hm.com/content/dam/hm/about/documents/masterlanguage/CSR /2017%20Sustainability%20report/HM_group_SustainabilityReport_2017_Highlights.pdf), 2017, Erişildi: 15.01.2019.
- HALME, Minna, **Shifting Environmental Management Paradigms In Two Finnish Paper Facilities: A Broader View Of Institutional Theory**, Business Strategy And The Environment, Vol:5 No:2, [https://doi.org/10.1002/\(SICI\)1099-0836\(199606\)5:2<94::AID-BSE51>3.0.CO;2-B](https://doi.org/10.1002/(SICI)1099-0836(199606)5:2<94::AID-BSE51>3.0.CO;2-B), 1996, 94 -105.
- HARDCASTLE, Jessica Lyons, **Dell Sets 2020 Environmental Goals**, <https://www.environmentalleader.com/2013/10/dell-sets-2020-environmental-goals/>, 15 October 2013, Erişildi: 16.09.2018.
- HART, Stuart L., **Natural Resource Based View Of The Firm**, Academy Of Management Review, Vol:20 No:4, October, DOI: 10.2307/258963, 1995, 986- 1014.
- HARTMANN, Patrick, IBANEZ, Vanessa Apaolaza ve SAINZ, F. Javier Forcada, **Green Branding Effects On Attitude: Functional Versus Emotional Positioning Strategies**, Marketing Intelligence ve Planning, Vol:23 No:1, <https://doi.org/10.1108/02634500510577447>, 2005, 9-29.
- HASS, Julie L., **Environmental Green Management Typologies: An Evaluation, Operationalization And Empirical Development**, Business Strategy And Environment, Vol:5 (2), [https://doi.org/10.1002/\(SICI\)1099-0836\(199606\)5:2<59::AID-BSE49>3.0.CO;2-W](https://doi.org/10.1002/(SICI)1099-0836(199606)5:2<59::AID-BSE49>3.0.CO;2-W), 1996, 59-68.
- HENION, Karl E. II. ve KINNEAR, Thomas C., **Ecological Marketing**, Chicago, American Marketing Association, 1976.
- HENSEN, Niek, KEELING Debbie I., RUYTER, Ko de ve WETZELS, Martin, **Me, Myself And Future Generations: The Role Of Affinity And Effectiveness In The Creation Of Consumer Environmental Stewardship (CENS)**, Psychology ve Marketing, Vol: 33(5), <https://doi.org/10.1002/mar.20882>, 2016, 389–406.
- HERCZEG, Marton, **The Role Of Corporate Environmental Statements**, Periodica Polytechnica, Social And Management Sciences, Budapest Vol:10, Issue:1, <https://doi.org/N/A>, 2002, 133–142.

- HERZOG, Antonia V, LIPMAN, Timothy E, ve KAMMEN Daniel M., **Renewable Energy Sources**, Encyclopedia Of Life Support Systems (EOLSS) Forerunner, Volume: Perspectives and Overview of Life Support Systems and Sustainable Development , Part 4C, Energy Resource Science and Technology Issues in Sustainable Development, <http://www.eolss.com>, 2001, 1-63.
- HIRLAK, Bengü, **Sanayi İşletmeleri Açısından Çevre ve Çevreci Pazarlama Anlayışı: Gaziantep Tekstil İşletmelerinde Bir Uygulama**, Yüksek Lisans Tezi, Gaziantep Üniversitesi, Gaziantep, 2011.
- HOLBROOK, Emily, **Nestle Aims for 100% Recyclable Or Reusable Packaging By 2025**, <https://www.environmentalleader.com/2018/04/nestle-aims-for-100-recyclable-or-reusable-packaging-by-2025/>, 11 April 2018, Erişildi: 05.09.2018
- HOLT, Edward A. ve HOLT M., **Green Pricing Guide**, The Regulatory Assistance Project, <https://www.raponline.org>, 1-129, 1997.
- HONG, Paul Kwon, HE, Boong ve ROH, James Jungbae, **Implementation Of Strategic Green Orientation In Supply Chain: An Empirical Study Of Manufacturing Organisation**, European Journalof Innovation Management, Vol:12, No:4, <https://doi.org/10.1108/14601060910996945>, 2009, 512-532.
- HORNE, Ralp E, VERGHESE, Karli ve GRANT, Tim, **Life Cycle Assessment: Principles, Practice, and Prospects**, Collingwood, Vic, CSIRO Publishing, 2009
- HOSE, Carl, **The Difference Between Societal Marketing and Traditional Concept Marketing**, <https://smallbusiness.chron.com/difference-between-societal-marketing-traditional-concept-marketing-20886.html>, 25.10.2018, Erişildi: 07.12.2018
- HP, **HP and Environmental Sustainability**, <http://www8.hp.com/h20195/v2/GetPDF.aspx/4AA3-9166ENA.pdf>, March 2016, Rev. 4, Erişildi: 15.01.2019
- HUANG Hao-Chen, LIN Tzong-Huei, LAI, Mei-Chi ve LIN, Tzu-Ling, **Environmental Consciousness And Green Customer Behavior: An Examination Of Motivation Crowding Effect**, International Journal of Hospitality Management, 40, July, <https://doi.org/10.1016/j.ijhm.2014.04.006>, 2014, 139–149.
- HUANG, Rong ve SARIGÖLLÜ, Emine, **How Brand Awareness Relates to Market Outcome, Brand Equity, and the Marketing Mix**, Eds: Choi, Tsan-Ming, Fashion Branding And Consumer Behaviors, Scientific Models, International Series on Consumer Science, New York, Spiringer, 2014
- HUANG, Yi-Chun ve WU Yen-Chun Jim, **The Effects Of Organizational Factors On Green New Product Success: Evidence From High-Tech Industries In Taiwan**, Management Decision, Vol:48 No:10, <https://doi.org/10.1108/00251741011090324>, 2010, 1539-1567.
- HULT, G. Tomas M., **Market-Focused Sustainability: Market-Orientation Plus!**, Journal of the Academy of Marketing Science, 39(1), <https://doi.org/10.1007/s11747-010-0223-4>, 2011, 1-6.
- HUNT, Christopher B. ve AUSTER, Ellen R., **Proactive Environmental Management: Avoiding The Toxic Trap**, Sloan Management Review, Vol:31, Winter, 1990, 7 -18.
- HydroPoint, **Don't Forget Water In The LEED Certification Process**, <https://www.hydropoint.com/blog/leed-certification/> , 11 Agust 2017, Erişildi:12.12.2018. IKEA, **Sustainability Summary Report FY17**, [https://www.ikea.com/ms/en\\_US/pdf/sustainability\\_summary/INGKA\\_Sustainability \\_Summary\\_Report\\_FY17.pdf](https://www.ikea.com/ms/en_US/pdf/sustainability_summary/INGKA_Sustainability _Summary_Report_FY17.pdf) , 2017, Erişildi:15.01.2019.
- ILIC Milana, BUDAK, Igor, CRNOBRNJA, Branislava ve HODOLIC, Janko, **Analysis of Self-Declared Environmental Labels**, RMZ – Materials and Geoenvironment, Vol:56, No:1, 2009, 74-87.

- ILINITCH, Anne Y. ve SCHALTEGGERİ Stefan C., **Developing A Green Business Portfolio**, Long Range Planning, Vol:28 (2), [https://doi.org/10.1016/0024-6301\(95\)98587-I](https://doi.org/10.1016/0024-6301(95)98587-I), 1995, 29-38
- IMKAMP, Heiner, **The Interest Of Consumers in Ecological Product Information is Growing**, Journal Of Consumer Policy, Vol:23, <https://doi.org/10.1023/A:1006430601842>, 2000, 193–202.
- International Organization for Standardization, **ISO 14001:2015 Environmental Management Systems -- Requirements With Guidance For Use**, <https://www.iso.org/standard/60857.html> , 2019, Erişildi: 15.01.2019
- Investopedia, **Social Responsibility**, <https://www.investopedia.com/terms/s/social-responsibility.asp> ,2018, Erişildi: 05.10.2018
- Island Visuals Inc, Visual Communication Products Store, **Environmental Signs - Ozone Friendly**, <http://www.islandvisuals.com/search.aspx?find=ozone+friendly> , 2018, Erişildi: 09.12.2018.
- IYER, Easwar, BANERJEE, Bobby ve GULAS Charles, **An Expose on Green Television Ads**, Consumer Research Volume 21, Eds. Chris T. ALLEN and Deborah Roedder JOHN, Provo, UT: Association for Consumer Research, 1994, 292-298.
- IYER, Easwar ve BANERJEE, Bobby, **Anatomy of Green Advertising**, Consumer Research Volume 20, Eds. Leigh McALISTER and Michael L. ROTHSCHILD, Provo, UT: Association for Consumer Research, 1993, 494-501.
- JACKSON, Anita L., OLSEN, Janeen E., GRANZIN, Kent L ve BURNS, Alvin C., **An Investigation of Determinants of Recycling Consumer Behavior**, Advances in Consumer Research Volume 20, eds. Leigh McALISTER and Michael L. ROTHSCHILD, Provo, UT: Association for Consumer Research, 1993, 481-487.
- JAIN, Sanjay K ve KAUR, Gurmeet, **Green Marketing: An Indian Perspective**, Decision, Vol:31, No:2, July-December, 2004, 168-209.
- JAIN, Sanjay K. ve KAUR, Gurmeet, **Green Marketing: Conceptual Issues and Strategic Orientation**, Review of Commerce Studies, 22(1) : forthcoming, 2003
- JOHRI, Lalit M. ve SAHASAKMONTRI, Kanokthip, **Green Marketing of Cosmetics and Toiletries in Thailand**, Journal of Consumer Marketing, Vol:15 Issue: 3, <https://doi.org/10.1108/07363769810219134>, 1998, 265-281
- JORDAN, Ben, **COP21: Climate Talks Should Include Crops**, <https://www.coca-cola.ie/stories/cop21-climate-talks-should-include-crops>, 11.12.2015, Erişildi: 05.09.2018
- JOUHARA, Hussam, CZAJCZYNSKA, Dina, GHAZAL, Heba, KRZYZYNska, Renata, ANGUILANO, Lorna, REYNOLDS, Alan ve SPENCER, N., **Municipal Waste Management Systems For Domestic Use**, Energy, Volume:139(15), November, DOI: 10.1016/j.energy.2017.07.162, 2017, 485-506.
- JOVANOVIC, Dejan ve JANJIC, Vesna, **Motives For Benefits From And Accounting Support To The ISO 14001 Standard Implementation**, Economic Horizons, January - April, Volume 20, Number 1, doi:10.5937/ekonhor1801027J, 2018, 25 - 41.
- JUDGE, William Q ve DOUGLAS, Thomas J., **Performance Implications of Incorporating Natural Environmental Issues Into The Strategic Planning Process: An Empirical Assessment**, Journal of Management Studies, Vol:35, <https://doi.org/10.1111/1467-6486.00092>, 1998, 241-262.
- KABIRAJ, Sajal, TOPKAR, Vinay ve WALKE, R.C. **Going Green: A Holistic Approach to Transform Business**, International Journal of Managing Information Technology (IJMIT), Vol:2, No:3, 2010, 22-31.
- KALAFATIS, Stavros P., POLLARD, Michael , EAST, Robert ve TSOGAS, Markos H., **Green Marketing And Ajzen's Theory Of Planned Behaviour: A Cross-**

- Market Examination**, Journal Of Consumer Marketing, Vol:16(5), <https://doi.org/10.1108/07363769910289550>, 1999, 441-460.
- KAMINSKI**, Jacek, **Paradigm Of Sustainable Development In Marketing**, Oeconomia, Vol:15: (2), 2016, 63–73.
- KANABLE**, Rebecca, **Making the Grade**, Ground Support Worldwide; Fort Atkinson Vol: 17, Issue 4, <https://www.aviationpros.com>, 2009, 14-20.
- KANG**, Seongho ve **HUR**, Won-Moo, **Investigating The Antecedents of Green Brand Equity: A Sustainable Development Perspective**, Corporate Social Responsibility and Environmental Management, Vol:19, No:5, DOI: 10.1002/csr.281, 2001, 306-316.
- KANGUN**, Norman ve **POLONSKY**, Michael Jay, **Regulation of Experimental Marketing Claims: A Comparative Perspective**, International Journal of Advertising, Vol:14, No:1 , <https://doi.org/10.1080/02650487.1995.11104594>, 1995, 1-24.
- KARABAL**, Cem, **GÜZEY Y. Yıldız**, **The Effect of Organizational Memory on Organizational Resistance to Change: A Research on the Construction Sector in Istanbul**, Global Business Research Symposium, ISTANBUL, May 2018, 1-28.
- KARMARKAR**, Uma R. ve **BOLLINGER**, Bryan, **BYOB: How Bringing Your Own Shopping Bags Leads to Treating Yourself and The Environment**, Journal of Marketing, 79, <https://doi.org/10.1509/jm.13.0228>, 2015, 1-15.
- KARNA**, Jari, **HASEN**, Eric ve **JUSLIN**, Heikki, **Social Responsibility in Environmental Marketing Planning**, European Journal of Marketing, Vol 37 (5), <https://doi.org/10.1108/03090560310465170>, 2003, 848-871,
- KASSARJIAN**, Harold H., **Incorporating Ecology Into Marketing Strategy: The Case of Air Pollution**, Journal of Marketing, 35(3), DOI: 10.2307/1249791, 1971, 61–65.
- KATAIT**, Sanjay Keshavrao, **Green Marketing In India And Its Impact On Consumer Behavior**, CLEAR International Journal of Research in Commerce ve Management, Vol. 5 Issue 12, December, 2014, 71-74.
- KATZ**, Ashley, **Understanding USGBC's Trademark Policy and Branding Guidelines to Tell Your LEED Story**, <https://www.usgbc.org/articles/understanding-usgbcs-trademark-policy-and-branding-guidelines-tell-your-leed-story> ,14 November 2014, Erişildi:12.12.2018.
- KEMP**, Rene ve **PEARSON**, Peter, **Final Report of The MEI Project Measuring Eco-Innovation**, Brussels, DG Research of the European Commission, Eurostat, the European Environment Agency (EEA) and the Joint Research Center (JRC) of the European Commission, 2007
- KENNEDY**, Emily Huddart, **KRAHN**, Harvey ve **KROGMAN**, Naomi, **Are We Counting What Counts? A Closer Look at Environmental Concern, Pro-environmental Behaviour and Carbon Footprint**, Local Environment, Vol:20, No: 2, <https://doi.org/10.1080/13549839.2013.837039>, 2015, 220-236.
- KILBOURNE**, William E. ve **BECKMANN**, Suzanne C., **Review and Critical Assessment of Research on Marketing and the Environment**, Journal of Marketing Management Volume 14, Issue 6, <https://doi.org/10.1362/026725798784867716>, 1998, 513-532
- KILBOURNE**, William E., **Green Advertising: Salvation Or Oxymoron?**, Journal Of Advertising, Vol:24 (2), <https://www.jstor.org/stable/4188968>, 1995, 7-19.
- KILBOURNE**, William, **Green Marketing: A Theoretical Perspective**, Journal of Marketing Management,Vol:14, No:6, <https://doi.org/10.1362/026725798784867743>, 1998, 641-655.
- KING**, Andrew ve **LENOX**, Michael, **Exploring the Locus of Profitable Pollution Reduction**, Management Science, Vol: 48(2), <https://doi.org/10.1287/mnsc.48.2.289.258>, 2002, 289-299.

- KINNEAR, Thomas C., TAYLOR, James R. ve AHMED, Sadrudin A., **Ecologically Concerned Consumers: Who Are They?**, Journal of Marketing, Vol:38(2), DOI: 10.2307/1250192, 1974, 20-24.
- KLASSEN, Robert D. ve McLAUGHLIN, Curtis, **The Impact of Environmental Management on Firm Performance**, Management Science, Vol: 42(8), DOI: 10.1287/mnsc.42.8.1199, 1996, 1199-1213.
- KLASSEN, Robert D ve WHYBARK, D. Clay, **The Impact of Environmental Technologies on Manufacturing Performance**, Academy of Management Journal, Vol: 42(6), DOI: 10.2307/256982, 1999, 599- 615.
- KNOX, Robert, **Strategy and Tactics**, The Finnish Yearbook of International Law, Volume 21, December 13, <http://dx.doi.org/10.2139/ssrn.1921759>, 2012, 193-229.
- KORDSHOUL, Habib, EBRAHIMI, Abolghasem ve BOUZANJANI, Ahmad Allahyari, **An Analysis of the Green Response of Consumers to the Environmentally Friendly Behaviour of Corporations**, Iranian Journal of Management Studies (IJMS) , Vol:8, No. 3, July, 2015, 315-334.
- KOTLER, Philip ve ARMSTRONG, Gary, **Principles of Marketing**, Fifth edition, New York, Englewood Cliffs, Prentice-Hall, 1991.
- KOTLER, Philip ve LEE, Nancy, **Best of Breed: When it Comes to Gaining a Market Edge While Supporting a Social Cause, Corporate Social Marketing, Leads the Pack**, Social Marketing Quarterly, Vol: 11, Issue 3-4, <https://doi.org/10.1080/15245000500414480>, 2005, 91-103.
- KOTLER, Philip ve ZALTMAN, Gerald, **Social Marketing: An Approach to Planned Social Change**, Journal of Marketing, Vol:35 No:3, DOI: 10.2307/1249783, 1971, 3-12
- KOTLER, Philip, **Marketing Management: Analysis, Planning, Implementation and Control**, 9th edition, NJ: Prentice Hall, Englewood Cliffs, 1995.
- KOTLER, Philip, **Reinventing Marketing to Manage the Environmental Imperative**, Journal of Marketing, Vol: 75 ISSN: 0022-2429 (print), 1547-7185 (electronic), 2011, 132-135.
- KOTLER, Philip, **Marka Aktivizmi**, World Marketing Summit, 4 Aralık 2018. İstanbul KRUKOWSKA, Miller, **Sustainable Marketing in the Health Care Organizations**, Economic Processes Management:International Scientific, E-Journal, No:2 [http://epm.fem.sumdu.edu.ua/download/2017\\_2/epm2017\\_2\\_11.pdf](http://epm.fem.sumdu.edu.ua/download/2017_2/epm2017_2_11.pdf), 2017, 1-8.
- KUMAR, Vinod, RAHMAN, Zillur, KAZMI, A.A. ve GOYAL, Praveen, **Evolution of Sustainability as Marketing Strategy: Beginning of New Era**, Procedia - Social and Behavioral Sciences 37, International Conference on Emerging Economies - Prospects and Challenges (ICEE-2012) , <https://doi.org/10.1016/j.sbspro.2012.03.313>, 2012, 482 – 489.
- KUMAR, Prashant ve GHODESWAR, Bhimrao, **Green Marketing Mix: A Review of Literature and Direction for Future Research**, International Journal of Asian Business and Information Management, 6(3), July-September, DOI: 10.4018/IJABIM.2015070104, 2015, 39-55.
- KUMAR, Prashant, **State of Green Marketing Research Over 25 years (1990-2014)**, Marketing Intelligence ve Planning, Vol:34 No:1, DOI: 10.1108/MIP-03-2015-0061, 2016, 137-158 .
- Laerd Statistics, **Spearman's Rank-Order Correlation**, <https://statistics.laerd.com/statistical-guides/spearmans-rank-order-correlation-statistical-guide.php> ,2018, Erişildi: 26.12.2018.

- LAM Aris Y. C, LAU, Mei Mei ve CHEUNG, Ronnie, **Modelling the Relationship among Green Perceived Value, Green Trust, Satisfaction and Repurchase Intention of Green Products**, Contemporary Management Research, Vol:12, No. 1, March, DOI: 10.7903/cmr.13842, 2016, 47-60.
- LANGERAK, Fred, PEELAN, E.ve VAN DER VEEN, Mark, **Exploratory Results on the Antecedents and Consequences of Green Marketing**, International Journal of Market Research, Vol 40 (4), DOI: 10.1177/147078539804000404, 1998, 323-335.
- LAROCHE, Michel, BERGERON, Jasmin ve BARBARO-FORLEO, Guido, **Targeting Consumers Who Are Willing to Pay More for Environmentally Friendly Products**, Journal of Consumer Marketing , Vol 18 (6), <https://doi.org/10.1108/EUM000000006155>, 2001, 503-520.
- LAROCHE, Michel, TOFFOLI, Roy, KIM Chankon ve MULLER, Thomas E, **The Influence Of Culture On Pro-environmental Knowledge Attitudes And Behavior: A Canadian Prospective**, Advances in Consumer Research Volume 23, Eds. Kim P. Corfman and John G. Lynch Jr., Provo, UT : Association for Consumer Research, 1996, 196-202.
- LAZAR, Cristian Ionuț, **Perspectives on Green Marketing and Green Businesses for Sustainable Development**, Bulletin of the Transilvania University of Brasov, Series V: Economic Sciences, Vol. 10 (59) No:1, 2017, 45-52.
- LEATHERS,C. G., **Environmentalism and Small Business**, Journal of Small Business Management, 10(3), 1972, 16-20.
- LEE Ki Hoon, **Why and How to Adopt Green Management into Business Organizations? The Case Study of Korean SMEs in Manufacturing Industry**, Management Decision, Vol: 47 No. 7, <https://doi.org/10.1108/00251740910978322>, 2008, 1101-1121.
- LEFEBVRE, R. Craig, **"An Integrative Model for Social Marketing**, Journal of Social Marketing, Vol:1 No:1, <https://doi.org/10.1108/2042676111104437>, 2011, 54-72.
- LEONIDOU, Constantinos N ve LEONIDOU, Leonidas C., **Research into Environmental Marketing/Management: A Bibliographic Analysis**, European Journal of Marketing, Vol. 45 No. 1/2, <https://doi.org/10.1108/03909561111095603>, 2011, 68-103.
- LEONIDOU,Constantinos N., KATSIKEAS, Constantine S. ve MORGAN, Neil A.,**Gree ning the Marketing Mix: Do Firms Do It and Does It Pay off?**, Journal of the Academy of Marketing Science, 41(2), <https://doi.org/10.1007/s11747-012-0317-2>, 2013, 151-170.
- LEPOUTRE, Jan ve HEENE, Aime, **Investigating the Impact of Firm Size on Small Business Social Responsibility: A Critical Review**, Journal of Business Ethics, Vol: 67(3), <https://doi.org/10.1007/s10551-006-9183-5>, 2006, 257-273.
- LEWANDOWSKA, Anna, WITCZAK, Joanna ve KURCZEWSKI, Przemysław, **Green Marketing Today-A Mix of Trust, Consumer Participation and Life Cycle Thinking**, Management, Vol. 21, No:2, <https://doi.org/10.1515/manment-2017-0003>, 2017, 28-48.
- LINDGREEN, Adam ve SWAEN, Valerie, **Corporate Social Responsibility**, International Journal of Management Reviews, Vol. 12, No:1, <https://doi.org/10.1111/j.1468-2370.2009.00277.x>, 2009, 1-7.
- LINK, Sharon ve NAVAH, Eitan, **Standardization and Discretion: Does the Environmental Standard ISO 14001 Lead to Performance Benefits**, IEEE Transactions on Engineering Management, Vol. 53(4), DOI: 10.1109/TEM.2006.883704, 2006, 508-519.

- Loreal, L'Oreal Sürdürülebilirlik Taahütlerinde Çevreye Sağladığı Katkılar İle Dikkat Çekiyor, <http://www.loreal.com.tr/medya/kurumsal-basin-bultenleri/loreal-surdurulebilirlik-taahutlerinde-cevreye-sagladigi-katkilar-ile-dikkat-cekiyor-5848.htm>, 2018, Erişildi: 16.09.2018.
- LUCA, Nadina Raluca ve SUGGS, L. Suzanne, **Theory and Model Use In Social Marketing Health Interventions**, Journal of Health Communication, Vol. 18 No:1, DOI: 10.1080/10810730.2012.688243, 2012, 20-40.
- LUCK, David J., **Social Marketing: Confusion Compounded**, Journal of Marketing, Vol:38 No: 4, DOI: 10.2307/1250395, 1974, 70-72.
- LUNDE, Matthew B., **Sustainability in Marketing: A Systematic Review Unifying 20 Years of Theoretical and Substantive Contributions (1997–2016)**, AMS Review, December, Volume 8, Issue 3–4, <https://doi.org/10.1007/s13162-018-0124-0>, 2018, 85–110
- MAÇANEIRO, Marlete Beatriz ve KINDL DA CUNHA, Sieglinde, **Theoretical Analysis Model of the Adoption of Reactive and Proactive Eco-Innovation Strategies: The Influence of Contextual Factors Internal and External to Organizations**, BBR - Brazilian Business Review, Vol:11(5) , 2014, 1-23.
- MADRIGAL, Robert, **The Role of Corporate Associations in New Product Evaluation**, Advances in Consumer Research, Volume 27, Eds:Stephen J. Hoch and Robert J. Meyer, Provo, UT : Association for Consumer Research, 2000, 80-86.
- MAFINI, C., ve MUPOSHI, A., **The Impact of Green Supply Chain Management in Small to Medium Enterprises: Cross-sectional Evidence**, Journal of Transport and Supply Chain Management, 11(0), a270, <https://doi.org/10.4102/jtscm.v11i0.270>, 2017, 1-11.
- MAHAMUNI, A ve TAMBE, M., **Green Marketing in Automobile and Ancillary Industry: Issues and Implications (With reference to study of Units in and around Pune)**, Journal of Commerce ve Management Thought Vol. 5-3, 2014, 363-377.
- MAHMOUD, T., **Impact of Green Marketing Mix on Purchase Intention**, International Journal of Advanced and Applied Sciences, 5(2) , 2018, 127-135.
- MAKITA, R., **A Role of Fair Trade Certification for Environmental Sustainability**, J Agric Environ Ethics, 29, DOI 10.1007/s10806-016-9604-0, 2016, 185–201.
- MANAKTOLA, K ve JAUHARI, V., **Exploring Consumer Attitude and Behaviour Towards Green Practices in the Lodging Industry in India**, International Journal of Contemporary Hospitality Management, Vol. 19 No. 5, 2007, 364-377.
- MARCUS, A ve FERMET, A., **Green Management Matters Regardless**, Academy of Management Perspectives, Vol. 23, August, 2009, 17-26.
- MARIMONA, Frederic, HERAS, Inaki ve CASADESUS, Marti, **ISO 9000 and ISO 14000 Standards: A Projection Model for the Decline Phase, Total Quality Management**, Vol. 20, No. 1, January, <https://doi.org/10.1080/14783360802614257>, 2009, 1-21.
- MARTINSONS, Maris G., SO Simon K.K., TIN, Cathy ve WONG, Donna, **Hong Kong and China: Emerging Markets For Environmental Products And Technologies**, Long Range Planning, Vol 30 (2), [https://doi.org/10.1016/S0024-6301\(96\)00119-7](https://doi.org/10.1016/S0024-6301(96)00119-7), 1997, 277-290.
- MAXWELL, James, ROTHENBERG, Sandra, BRISCOE, Forrest ve MARCUS, Alfred Allen, **Green Schemes: Corporate Environmental Strategies and Their Implementation**, California Management Review, Vol. 39(3), DOI: 10.2307/41165902, 2002, 118-134.

- MAYER, Robert N., SCAMMON, Debra L. ve ZICK, Cathleen D., **Poisoning The Well: Do Environmental Claims Strain Consumer Credulity?**, Advances in Consumer Research Volume 20, Eds. Leigh McAlister and Michael L. Rothschild, Provo, UT : Association for Consumer Research, 1993, 698-703.
- McCARTY John A ve SHRUM, L.J., **The Influence Of Individualism Collectivism And Locus Of Control On Environmental Belief And Behavior**, Journal Of Public Policy And Marketing, Vol 20, DOI: 10.1509/jppm.20.1.93.17291, 2001, 93-104
- McCARTY, E. Jerome, **Basic Marketing**, Homewood, IL: Richard D. Irwin, 1960.
- McCARTY, John A. ve SHRUM, L.J., **A Structural Equation Analysis of The Relationships of Personal Values: Attitudes and Beliefs About Recycling and The Recycling of Solid Waste Products**, Advances in Consumer Research Volume 20, eds. Leigh McAlister and Michael L. Rothschild, Provo, UT: Association for Consumer Research, 1993, 641-646.
- McDANIEL, Stephen W. ve KOLARI, James W., **Marketing Strategy Implications of the Miles and Snow Strategic Typology**, Journal of Marketing, Vol. 51, No. 4, DOI: 10.2307/1251245, 1987, 19- 30.
- McDANIEL, Stephen W. ve RYLANDER, David H., **Strategic Green Marketing**, Journal of Consumer Marketing, Vol 10 (3), <https://doi.org/10.1108/07363769310041929>, 1993, 4-10
- McKANE, Aimee, THERKELSEN, Peter, SCODELA, Anna, PRAKASH, Rao, AGHA-JANZADEHA, Arian, HIRZEL, Simon, ZHANG, Ruiqin, PREM, Richard, FOSSA, Alberto, LAZAREVSKA, Ana M., MATTEINI, Marco, SCHRECK, Bettina, ALLARD, Fabian, ALCANTAR, NoeVillegal, STEYN, Karel, HÜRDOĞAN, Ertaç, BJORKMAN, Thomas, O'SULLIVAN, John, **Predicting the Quantifiable Impacts of ISO 50001 on Climate Change Mitigation**, Energy Policy, Volume 107, August, <https://doi.org/10.1016/j.enpol.2017.04.049>, 2017, 278–288.
- MEDIC Srdjan, KARLOVIC, Biljana ve CINDRIC, Zrinko, **New Standard ISO 9001:2015 and Its Effect on Organisations**, Interdisciplinary Description of Complex Systems 14(2), DOI: 10.7906/indecs.14.2.8, 2016, 188-193.
- MELNYK, Steven A, SROUFE, Robert P. ve CALANTONE, Roger , **Assessing the Impact of Environmental Management Systems on Corporate and Environmental Performance**, Journal of Operations Management, Volume 21, Issue 3, May, 2003, 329-351.
- MENDLESON, Nicola ve POLONSKY, Michael Jay, **Using Strategic Alliances To Develop Credible Green Marketing**, Journal Of Consumer Marketing, Vol 12 (2), <https://doi.org/10.1108/07363769510084867>, 1995, 4-18.
- MENON, Ajay ve MENON, Anil, **Enviropreneurial Marketing Strategy: The Emergence Of Corporate Environmentalism As Market Strategy**, Journal Of Marketing, 61(1), DOI: 10.2307/1252189, 1997, 51-67.
- MILES, Morgan P ve COVIN, Jeffrey G., **Environmental Marketing: A Source of Reputational, Competitive and Financial Advantage**, Journal of Business Ethics, Vol. 23(3), <https://doi.org/10.1023/A:1006214509281>, 2000, 299-311.
- MILES, Morgan P, MUNILLA, Linda S ve RUSSELL, Gregory R., **Marketing And Environmental Registration/Certification** , Industrial Marketing Management, No: 26, [https://doi.org/10.1016/S0019-8501\(96\)00144-7](https://doi.org/10.1016/S0019-8501(96)00144-7), 1997 , 363-370.
- MILES, Raymond E ve SNOW, Charles C., **Organizational Strategy, Structure and Process**, New York, NY: McGraw Hill,1978.
- MINTON, Ann P. ve ROSE, Randall L., **The Effects Of Environmental Concern On Environmentally Friendly Consumer Behaviour: An Exploratory Study** , Journal Of

- Business Research, No: 40, [https://doi.org/10.1016/S0148-2963\(96\)00209-3](https://doi.org/10.1016/S0148-2963(96)00209-3), 1997, 37-48
- MIRCHEVSKA, Tatjana Petkovska ve KARANFILOVSKA, Meri, **Social Marketing And Its Application In The Republic Of Macedonia**, Economic Development / Ekonomski Razvoj, Vol. 18 Issue 3, 2016, 38-49.
- MISHRA, Pavan ve SHARMA, Payal, **Green Marketing in India: Emerging Opportunities and Challenges**, Journal of Engineering, Science and Management Education, Vol. 3, 2010, 9-14.
- MITCHELL, R.W., WOOLISCROFT, B. and HIGHAM, J., **Sustainable Market Orientation: A New Approach to Managing Marketing Strategy**, Journal of Macromarketing, Vol: 30, No: 2, 2010, 160-170.
- MITTELSTAEDT, John D., SHULTZ, Clifford II. J., KILBOURNE, William E. ve PETERSON, Mark, **Sustainability as A Megatrend: Two Schools of Macromarketing Thought**, Journal of Macromarketing, 34(3), <https://doi.org/10.1177/0276146713520551>, 2014, 253-264.
- MOINI, Hamid, SORENSEN, Olav J. ve SZUCHY-Kristiansen Eva, **Adoption of Green Strategy by Danish Firms**, Sustainability Accounting, Management and Policy Journal Vol. 5 No:2, <https://doi.org/10.1108/SAMPJ-01-2013-0003>, 2014, 197-223 .
- MOLINA-AZORIN, José F, CLAVER-CORTES, Enrique, LOPEZ-GAMERO, Marina D. ve TARI, Juan J., **Green Management and Financial Performance: A Literature Review**, Management Decisions, Vol. 47(7), <https://doi.org/10.1108/00251740910978313>, 2009, 1080-1100.
- MORAVCIKOVA, Dominika, KRIZANOVA, Anna, KLIESTIKOVA, Jana ve RYPAKOVA, Martina, **Green Marketing as the Source of the Competitive Advantage of the Business**, Sustainability, 9(12), 2218; <https://doi.org/10.3390/su9122218>, 2017, 1-13.
- MORPHY,T., **Stakeholder Theory**, <https://www.stakeholdermap.com/stakeholder-theory.html> , 2018, Erişildi: 25.09.2018.
- MORRIS, Louis, HASTAK, Manoj ve MAZIS, Michael B., **Consumer Comprehension of Environmental Advertising and Labeling Claims**, The Journal of Consumer Affairs, Vol 29 (2), <https://www.jstor.org/stable/23860394>, 1995, 328-350
- MORROW, David ve RONDINELLI, Dennis, **Adopting Corporate Environmental Management Systems: Motivations and Results of ISO 14001 and EMAS Certification**, European Management Journal Vol. 20, No. 2, [https://doi.org/10.1016/S0263-2373\(02\)00026-9](https://doi.org/10.1016/S0263-2373(02)00026-9), 2002, 159-171.
- MOURAD, Maha ve YASSER, Serag Ahmed Eldin, **Perception of Green Brand in an Emerging Innovative Market**, European Journal of Innovation Management, Vol. 15 No. 4, <https://doi.org/10.1108/14601061211272402>, 2012, 514-537.
- MOURITSEN, Jan, ERNST, Jesper ve JORGENSEN, Aksel Moller, **Green Certification as a Managerial Technology**, Scandinavian Journal of Management, Volume 16, Issue 2, June, [https://doi.org/10.1016/S0956-5221\(99\)00016-0](https://doi.org/10.1016/S0956-5221(99)00016-0), 2000, 167-187.
- MSG, **Brand Image**, <https://www.managementstudyguide.com/brand-image.htm>, 2018, Erişildi:29.12.2018,
- MSG, **Customer Loyalty - Meaning and its Important Concepts**, <https://www.managementstudyguide.com/customer-loyalty.htm>, 2018, Erişildi: 29.12.2018
- MSG, **What is Brand Personality?**, <https://www.managementstudyguide.com/brand-personality.htm> ,2018, Erişildi: 29.12.2018.
- MURMURA, Federica, BRAVI, Laura ve PALAZZI, Federica, **Evaluating Companies Commitment to Corporate Social Responsibility:Perceptions of the SA 8000**

- Standard**, Journal of Cleaner Production, Volume 164, 15 October, <https://doi.org/10.1016/j.jclepro.2017.07.073>, 2017, 1406-1418.
- MURRAY, Matin, **Total Quality Management (TQM) and Quality Improvement**, <https://www.thebalancesmb.com/total-quality-management-tqm-2221200>, 09 January 2019, Erişildi: 15.01.2019.
- MYBURG, Michelle, ALLAN, Emily, NALDER, Emily, SCHUURS, Sarita ve AMSTERS, D., **Environmental Control Systems – The Experiences of People With Spinal Cord Injury and the Implications For Prescribers, Disability and Rehabilitation**, Assistive Technology, No: 12:2, DOI: 10.3109/17483107.2015.1099748, 2017, 128-136 NADAF, Yasmin Begüm R. ve NADAF, Shamshuddin M., **Green Marketing: Challenges And Strategies For Indian Companies In 21st Century**, International Journal of Research in Business Management (IMPACT: IJRB), Vol. 2, Issue 5, May, 2014, 91-104.
- NAGALAKSHMI G., **Impact Of Green Marketing On Consumer Buying Decision (With Special Reference To Bangalore City)**, CLEAR International Journal of Research in Commerce ve Management, May, Vol. 7, Issue 5, 2016, 79-81.
- NARULA, Sapna A ve DESOREİ Anupriya, **Framing Green Consumer Behaviour Research: Opportunities and Challenges**, Social Responsibility Journal, Vol. 12 Issue: 1, <https://doi.org/10.1108/SRJ-08-2014-0121>, 2016, 1-22.
- NASA, **Climate Change: How Do We Know?**, <https://climate.nasa.gov/evidence/> 2018, Erişildi: 11.12.2018.
- National Chemical Laboratories Inc, **Green Seal**, <http://english.nclonline.com/green-cleaning/green-seal.php>, 2019, Erişildi: 09.02.2019
- NEWMAN, Christopher L, HOWLETT, Elizabeth, BURTON, Scot, KOZUP, John C. ve TANGARI, Heintz Andrea, **The influence of Consumer Concern About Global Climate Change on Framing Effects for Environmental Sustainability Messages**, International Journal of Advertising, 31(3), <https://doi.org/10.2501/IJA-31-3-511-527> 2012, 511-527.
- Newsweek, **Green Ranking 2017-One Of The Most Recognised Environmental Performance Assesments Of The World's Largest Publicly Traded Companies**, <https://www.newsweek.com/green-rankings-2017-18>, 12.07.2017, Erişildi: 14.09.2018.
- NEYESTANI, Behnam, **Seven Basic Tools of Quality Control: The Appropriate Techniques for Solving Quality Problems in the Organizations**, <https://doi.org/10.5281/zendodo.400832>, <https://www.ssoar.info>
- NHAMO, Godwell, **The Green Economy and Climate Change Risks and Opportunities for Africa, Green Economy and Climate Mitigation: Topics of Relevance to Africa**, South Africa: Pretoria, Africa Institute of South Africa, 2011.
- NIST/SEMATECH e-Handbook of Statistical Methods, <http://www.itl.nist.gov/div898/handbook>, **Measures Of Skewness And Kurtosis**, Engineering Statistic Handbook, <https://www.itl.nist.gov/div898/handbook/eda/section3/eda35b.htm>, April 2012, Erişildi: 27.12.2018
- NOCI, Giuliano ve VERGANTI, Roberto, **Managing Green Product Innovation in Small Firms**, RveD Management, Vol. 29, Issue1, <https://doi.org/10.1111/1467-9310.00112>, 1999, 3-15.
- Novartis, **Becoming An Environmentally Sustainable Business**, <https://www.novartis.com/our-company/corporate-responsibility/environmental-sustainability>, 2019, Erişildi: 15.01.2019

- OBERMILLER, Carl, **The Baby is Sick/The Baby is Well: A Test of Environmental Communication Appeals**, Journal of Advertising, Vol. 24, No. 2, Green Advertising, Summer, <https://www.jstor.org/stable/4188972>, 1995, 55-70
- OECD, **Technologies for Cleaner Production and Products**, Paris: Organisation for Economic Co-operation and Development, OECD, 1995.
- OLIVER, Christine, **Strategic Responses to Institutional Processes**, Academy of Management Review, Vol. 16 No. 1, DOI: 10.2307/258610, 1991, 145- 79.
- OLSEN, Mitchell C., SLOTEGRAAF, Rebecca J. ve CHANDUKALA,, Sandeep R., **Green Claims and Message Frames: How Green New Products Change Brand Usage**, Journal of Marketing, Vol: 78(5), <https://doi.org/10.1509/jm.13.0387>, 2014, 119-137.
- OLSON, Eric G., **Better Green Business: Handbook for Environmentally Responsible and Profitable Business Practices**, Upper Saddle River, New Jersey: Wharton School Publishing, 2010.
- OLSON, Eric G., **Creating An Enterprise-Level Green Strategy**, Journal of Business Strategy, Vol. 29, DOI 10.1108/02756660810858125, 2008, 22-30.
- Optipedia, Optimization Glossary, **Statistical Significance**, <https://www.optimizely.com/optimization-glossary/statistical-significance/> ,2019, Erişildi: 03.01.2019.
- Origin Lab, **Normality Test**, <https://www.originlab.com/doc/Origin-Help/Normality-Test> ,17.12.2018, Erişildi: 27.12.2018
- ORUEZABALA, Gwenaelle ve RICO Jean-Charles, **The Impact of Sustainable Public Procurement on Supplier Management - The Case of French Public Hospitals**, Industrial Marketing Management, 41(4), <https://doi.org/10.1016/j.indmarman.2012.04.004>, 573–580.
- OSTERHUS, Thomas L., **Pro-Social Consumer Influence Strategies: When And How Do They Work?**, Journal Of Marketing, Vol 61 (4), DOI: 10.2307/1252084, 1997 , 16-29
- OTTMAN, Jacquelyn, STAFFORD, Edwin R ve HARTMAN, Cathy L, **Avoiding Green Marketing Myopia**, Environment Science and Policy for Sustainable Development, 48(5), June, DOI: 10.3200/ENVT.48.5.22-36, 2006, 22-36.
- OTTMAN, Jacquelyn A., **Greener Marketing**, Lincolnwood, IL: NTC, 1992.
- OTTMAN, Jacquelyn A., **Green Marketing**, Chicago, IL: NTC Business Books, 1992.
- OTTMAN, Jacquelyn A., **Green Marketing**, NTC Business Books, 1993.
- OTTMAN, Jacquelyn A., **The New Rules of Green Marketing : Strategies, Tools, and Inspiration for Sustainable Branding**, London and New York: Routledge, 2017.
- ÖZBAY, İsmail, **Application And Effiency Of Packaging Waste Collection Practices In Kocaeli, Turkey** , Environmental Engineering and Management Journal (EEMJ) , March, Vol.13, No. 3, 2014, 713-721 .
- Packaging Recovery Organisation Europe (PRO Europe), **How To Use The Green Dot On Packaging**, <https://www.pro-e.org/the-green-dot-trademark/how-to-use-the-green-dot-on-packaging> ,2018, Erişildi:12.12.2018.
- PADY, Namita ve VISHNOI, Prama, **Green Marketing Mix and Sustainable Development**, CLEAR International Journal of Research in Commerce ve Management, Jul, Vol. 6 Issue 7, 2015, 34-36,
- PANWAR, N., KAUSHIK, S., ve KOTHARI, Surendra, **Role of Renewable Energy Sources in Environmental Protection: A Review**, Renewable and Sustainable Energy Reviews, 15(3), <https://doi.org/10.1016/j.rser.2010.11.037>, 2011, 1513–1524.
- PAPADAS, Karolos-Konstantinos, AVLONITIDIS, George J ve CARRIGAN, Marylyn, **Green Marketing Orientation: Conceptualization, Scale Development and Va-**

- lidation, Journal of Business Research, Volume 80, <https://doi.org/10.1016/j.jbusres.2017.05.024>, 2017, 236–246.
- PAULRAJ, Antony, **Environmental Motivations: A Classification Scheme and Its Impact on Environmental Strategies and Practices**, Business Strategy and the Environment, Vol. 18(7), <https://doi.org/10.1002/bse.612>, 2009, 453–468.
- PEATTIE, Ken ve CHARTER M., **Green Marketing**, Eds: Michael J. Baker, The Marketing Book, 5.edition., Butterworth-Heinemann, An imprint of Elsevier Science, Oxford, Burlington; MA, 2003, 726-755.
- PEATTIE, Ken ve CRANE, Andrew, **Green Marketing: Legend, Myth, Farce or Propriety? Qualitative Market Research**, An International Journal 8(4), <https://doi.org/10.1108/13522750510619733>, 2005, 357-370.
- PEATTIE, Ken, **Green Marketing**, London: Pitman Publishing Corp, 1992.
- PEATTIE, Ken, **Environmental Marketing Management: Meeting the Green Challenge**, London: Pitman, 1995.
- PEATTIE, Ken, **Green Marketing**, M and E Handbooks, London: Pitman Publishing, 1995.
- PEATTIE, Ken, **Trappings Versus Substance in The Greening of Marketing Planning**, Journal of Strategic Marketing, Volume 7, Issue 2, <https://doi.org/10.1080/096525499346486>, 1999, 131–148.
- PEATTIE, Ken, **Towards Sustainability: The Third Age of Green Marketing**, Marketing Review, No:2:(2), DOI: 10.1362/1469347012569869, 2001, 129–146.
- PEKMEZÇİ, Mehmet Turan ve HIRLAK, Bengü, **Environment, Environmental Policy and Environmental Marketing Approach and Their Importance from The Industrial Businesses Point of View**, International Journal of Alanya Faculty of Business, Vol:8, No:2, 2016, 151-163.
- PELTON, Lou E., STRUTTON, David, BARNES, James H. ve TRUE, Sheb L., **The Relationship Among Referents Opportunity Rewards and Punishments in Consumer Attitudes Toward Recycling**, Journal of Macromarketing, Vol 13, Issue 1, <https://doi.org/10.1177/027614679301300106>, 1993
- PFEFFER, Jeffrey ve SALANCIK, Gerald R., **The External Control of Organizations: A Resource Dependence Perspective**, New York, NY: Harper ve Row Publishers ,1978.
- PICKETT, Gregory M, KANGUN, Norman ve GROVE, Stephen J., **Is There A General Conserving Consumer? A Public Policy Concern**, Journal Of Public Policy And Marketing, Vol12 (2), <https://www.jstor.org/stable/30000093>, 1993, 234-243.
- POCKLINGTON, Rachael, **Green Cleaning Program Earns Green Seal of Approval Tech Recognized for Sustainable Leadership in Green Cleaning**, <https://www.news.gatech.edu/2016/02/10/green-cleaning-program-earns-green-seal-approval> , 10 February 2016, Erişildi: 09.02.2019
- POLONSKY, Michael Jay, **An Introduction To Green Marketing**, Electronic Green Journal, 1(2) , <https://escholarship.org/uc/item/49n325b7>, 1994a, erişildi: 23.07.2018.
- POLONSKY, Michael Jay, **A Stakeholder Theory Approach To Designing Environmental Marketing Strategy**, Unpublished Working Paper, 1994b.
- POLONSKY, Michael Jay, **A Stakeholder Theory Approach to Designing Environmental Marketing Strategy**, Journal of Business ve Industrial Marketing, Vol. 10(3), <https://doi.org/10.1108/08858629510096201>, 1995, 29-46.
- POLONSKY, Michael Jay, **Greener Marketing: A Responsible Approach to Business**, Sheffield, UK: Greenleaf Publishing Limited, 1999.

- POLONSKY, Michael Jay, **Transformative Green Marketing: Impediments and Opportunities**, Journal of Business Research, 64(12), <https://doi.org/10.1016/j.jbusres.2011.01.016>, 2011, 1311-1319.
- POLONSKY, Michael Jay ve OTTMAN, Jacquelyn, **Stakeholders Contribution to the Green New Product Development Process**, Journal of Marketing Management, Volume 14, Issue 6, <https://doi.org/10.1362/026725798784867707>, 1998, 533-557
- POLONSKY, Michael Jay ve ROSENBERGER, Philip J. III., **Reevaluating Green Marketing: A Strategic Approach**, Business Horizons / September-October, Volume 44, Issue 5, [https://doi.org/10.1016/S0007-6813\(01\)80057-4](https://doi.org/10.1016/S0007-6813(01)80057-4), 2011, 21-30.
- POLONSKY, Michael Jay, BAILEY, Judith, BAKER, Helen, CHRISTOPHER, Basche, CARL, Jepson ve NEATH, Lenore, **Communicating Environmental Information: Are Marketing Claims on Packaging Misleading?**, Journal of Business Ethics, February, Volume 17, Issue 3, <https://doi.org/10.1023/A:1005731914135>, 1998, 281-294
- POMERING, Alan, **Marketing for Sustainability: Extending the Conceptualisation of the Marketing Mix to Drive Value for Individuals and Society at Large**, Australasian Marketing Journal, Volume 25, Issue 2, May, <https://doi.org/10.1016/j.ausmj.2017.04.011>, 2017, 157-165.
- PORTRER, Michael, **Competitive Advantage: Creating and Sustaining Superior Performance**, New York, NY: The Free Press, 1985.
- POWELL, Victor ve LEHE, Lewis, **Principal Component Analysis, Explained Visually**, <http://setosa.io/ev/principal-component-analysis/>, 2014, Erişildi: 04.12.2018.
- PR Loyalty Solutions, **What is Customer Loyalty?**, <http://prloyaltymarketing.com/customer-loyalty/what-is-customer-loyalty/>, 2011, Erişildi: 27.12.2018.
- PRAKASH, Aseem, **Green Marketing, Public Policy and Managerial Strategies**, Business Strategy and the Environment, Vol: 11 No: 5, <https://doi.org/10.1002/bse.338>, 2002, 285-297.
- PRIDE, William ve FERRELL, O. C., **Marketing: Concepts and Strategies**, 8th Edition. Boston: Houghton Mifflin, 1993.
- PRIDE, William ve FERRELL, O.C. **Marketing: Study Guide**, Business and Economics, Houghton Mifflin, 1993.
- PUJARI, Devashish, WRIGHT, Gillian ve PEATTIE, **Green and Competitive-Influences on Environmental New Product Development Performance**, Journal of Business Research, Volume 56, Issue 8, August, [https://doi.org/10.1016/S0148-2963\(01\)00310-1](https://doi.org/10.1016/S0148-2963(01)00310-1), 2003, 657-671.
- PUNITHA, S ve RASDI, Roziah Mohd , **Corporate Social Responsibility: Adoption of Green Marketing by Hotel Industry**, Asian Social Science, 9(17), doi:10.5539/ass.v9n17p79, 2013, 79-93.
- Rahman Mahabubur, SERRANO, M. ANGELES, Rodriguez ve LAMBIN, Mary, **Corporate Social Responsibility And Marketing Performance The Moderating Role Of Advertising Intensity**, Journal of Advertising Research, December, No: 57(4), DOI: 10.2501/JAR-2017-047, 2017, 368-378.
- RAJEEV, Kumar, **Green Marketing: The Next Big Thing**, Advances In Management, Vol. 9 (2) February, 2016, 1-4.
- RAKHMANGULOV, Aleksandr, SLADKOWSKI, Aleksander, OSINTSEV, Nikita ve MURAVEV, Dmitri, **Green Logistics: Element of the Sustainable Development Concept: Part 1**, Nase More, Nov, Vol. 64 Issue 3, 2017, 120-126.
- RAKIC, Beba ve RAKIC Mira, **Holistic Management of Marketing Sustainability in the Process of Sustainable Development**, Environmental Engineering and Management Journal, April, Vol.14, No. 4, 2015, 887-900.

- RALETIC, Sasa ve BELJANSKI Dragana, **Green Pack in Function of Green Marketing as a Form of Social Responsibility in Serbia**, Journal of Economic Development, Environment and People, Volume 2, Issue 2, 2013, 40-49.
- RANDIWELA, Pradeep, ve MIHIRANI, Perumbuli Mudalige Nimanthi, **Consumer Buying Behavior Attitude Towards Eco-Friendly Fast Moving Consumer Goods: Cosmetics& Personal Care Products**, Cambridge Business ve Economics Conference, July 1-2,Cambridge, UK, ISBN : 9780974211428, 2015, 1-32.
- RANJAN, Rajeev Kumar ve KUSHWAHA, Rohit, **Impact of Green Marketing Strategies on Consumer Purchase Behaviour**, Review of Management, Vol. 7, No. 3-4, December, ISSN: 2231-0487, 2017, 9-22.
- Research Methodology, **Data Collection Methods**, <https://research-methodology.net/research-methods/data-collection/> , 2018, Erişildi: 25.12.2018.
- Resmi Gazete, **Ambalaj Atıklarının Kontrolü Yönetmeliği**, <http://www.resmigazete.gov.tr/eskiler/2017/12/20171227-12.htm> ,27 Aralık 2017, Erişildi: 15.01.2019.
- RESS, John, **Strategy and Tactics-How The Left Can Organise to Transform Society**, [https://www.counterfire.org/images/documents/strategy\\_and\\_tactics.pdf](https://www.counterfire.org/images/documents/strategy_and_tactics.pdf) , 2007, Erişildi: 25.12.2018.
- REX, Emma ve BAUMANN, Henrike, **Beyond Ecolabels: What Green Marketing Can Learn from Conventional Marketing**, Journal of Cleaner Production, Volume 15, Issue 6, <https://doi.org/10.1016/j.jclepro.2006.05.013>, 2007, 567-576.
- RICHEY, Jr Robert Glen, MUSGROVE, Carolyn F, GILLISON, Stephanie T, ve GABLER, Colin B., **The Effects of Environmental Focus and Program Timing on Green Marketing Performance and The Moderating Role of Resource Commitment**, Industrial Marketing Management, Volume 43, Issue 7, October, <https://doi.org/10.1016/j.indmarman.2014.06.014>, 2014, 1246-1257.
- ROBERTS, James A, **Green Consumer in the 1990s: Profile and Implications for Advertising**, Journal of Business Research, Volume 36, Issue 3, July, [https://doi.org/10.1016/0148-2963\(95\)00150-6](https://doi.org/10.1016/0148-2963(95)00150-6), 1996, 217-231
- ROBERTS, James A. ve BACON, Donald R. , **Exploring The Subtle Relationships Between Environmental Concern And Ecological Conscious Consumer Behaviour**, Journal Of Business Research, No:40, [https://doi.org/10.1016/S0148-2963\(96\)00280-9](https://doi.org/10.1016/S0148-2963(96)00280-9), 1997, 79-89
- ROBERTS, Nancy C. ve KING, Paula J., **The Stakeholder Audit Goes Public**, Organizational Dynamics, Vol. 17 No:3, [https://doi.org/10.1016/0090-2616\(89\)90037-5](https://doi.org/10.1016/0090-2616(89)90037-5), 1989, 63-79.
- RODRIGUE, Jean-Paul, SLACK, Brian ve COMTOIS, Claude, **Green Logistics-The Paradoxes of**, Eds: A. Brewer, K. Button ve D. Hensher, The Handbook of Logistics and Supply-Chain Management, Handbooks in Transport 2, 1-11, London, Pergamon/ Elsevier, 2001.
- RODRIGUEZ, Lopez Sofia, **Green Marketing and a Broader Stakeholder Orientation**, Academy of Marketing Studies Journal, Volume 20, Number 3, 2016, 14-25.
- ROKKA, Joonas ve URSITALO, Liisa, **Preference for Green Packaging in Consumer Product Choices – Do Consumers Care?**, International Journal of Consumer Studies, Vol. 32, <https://doi.org/10.1111/j.1470-6431.2008.00710.x>, 2008, 516-525.
- RONDINELLI, Dennis ve VASTAG, Gyula, **Panacea Common Sense, or Just a Label? The Value of ISO 14001 Environmental Management Systems**, European Management Journal Vol. 18, No. 5, [https://doi.org/10.1016/S0263-2373\(00\)00039-6](https://doi.org/10.1016/S0263-2373(00)00039-6), 2000, 499–510.,

- ROOME, Nigel, **Developing Environmental Management Systems**, Business Strategy and the Environment, Vol. 1 No. 1, <https://doi.org/10.1002/bse.3280010104>, 1992, 11- 24.
- ROURKE, Fergal O, BOYLE, Fergal ve REYNOLDS, Anthony, **Renewable Energy Resources and Technologies Applicable to Ireland**, Renewable and Sustainable Energy Reviews, Volume 13, Issue 8, October, <https://doi.org/10.1016/j.rser.2009.01.014>, 2009, 1975-1984.
- ROWLANDS, Ian H, SCOTT, Daniel ve PARKER, Paul ,**Consumers and Green Electricity: Profiling Potential Purchasers**, Business Strategy And The Environment, Vol 12 (1), <https://doi.org/10.1002/bse.346>, 2003, 36-48
- RUGMAN, Alan M. ve VERBEKE, Alain, **Corporate Strategy and International Environmental Policy**, Journal of International Business Studies, Decemb.er, Volume 29, Issue 4, <https://doi.org/10.1057/palgrave.jibs.8490053>, 1998, 819-833.
- RUSSO, Michael V. ve FOOTS, Paul A., **A Resource-Based Perspective on Corporate Environmental Performance and Profitability**, Academy of Management Journal, Vol. 40(3), <https://doi.org/10.5465/257052>, 1997, 534-559.
- SAGE Publications Inc., **Evaluating The Characteristics Of Data**, [https://us.sagepub.com/sites/default/files/upm-binaries/70453\\_Pett\\_Chapter\\_3.pdf](https://us.sagepub.com/sites/default/files/upm-binaries/70453_Pett_Chapter_3.pdf) , 2016, Erişildi: 18.12.2018.
- SAHA, Anusua ve BRIS, Petr, **Synchronization of Green Marketing Communication: A Strategic Approach**, Proceedings of the Multidisciplinary Academic Conference, 2013, 1-10.
- SALGADOA, Eduardo Gomes, BEIJO, Luiz Alberto, SAMPAIO, Paulo, CARLOS Henrique Pereira Mello ve SARAIVA, Pedro, **ISO 9001 Certification in the American Continent: a Statistical Analysis and Modelling**, International Journal of Production Research, Vol. <https://doi.org/10.1080/00207543.2015.1109719>, 2016, 54, 5416-5433, No:18,
- Samsung, **Samsung Electronics Sustainability Report, Inspire The World-Create The Future**, [https://www.samsung.com/us/smug/content/dam/samsung/us/aboutsamsung/2017/Samsung\\_Electronics\\_Sustainability\\_Report-2017.pdf](https://www.samsung.com/us/smug/content/dam/samsung/us/aboutsamsung/2017/Samsung_Electronics_Sustainability_Report-2017.pdf) , 2017, Erişildi: 23.12.2018.
- SAO, Ameet, **Research Paper on Green Marketing**, Journal of Business and Management, (IOSR-JBM), e-ISSN: 2278-487X, p-ISSN: 2319-7668, Volume 16, Issue 5. Ver: I, May, 2014, 52-57.
- SARKIS, Joseph ve CORDEIRO, James J., **An Empirical Evaluation Of Environmental Efficiencies And Firm Performance: Pollution Prevention Versus End-Of-Pipe Practice**, European Journal Of Operational Research, Vol: 135, Issue 1, [https://doi.org/10.1016/S0377-2217\(00\)00306-4](https://doi.org/10.1016/S0377-2217(00)00306-4), 2001, 102-113.
- SARKIS, Joseph, **Manufacturing Strategy and Environmental Consciousness**, Technovation, Vol. 15 No. 2, [https://doi.org/10.1016/0166-4972\(95\)96612-W](https://doi.org/10.1016/0166-4972(95)96612-W), 1995, 79- 97.
- SARKIS, Joseph, **Evaluating Environmentally Conscious Business Practices**, European Journal of Operational Research, Vol:107, [https://doi.org/10.1016/S0377-2217\(97\)00160-4](https://doi.org/10.1016/S0377-2217(97)00160-4), 1997, 159-174.
- SCAMMON, Debra L. ve Mayer Robert N., **Agency Review of Environmental Marketing Claims: Case by Case Decomposition of the Issues**, Journal of Advertising, Vol 24 (2), <https://doi.org/10.1080/00913367.1995.10673474>, 1995, 33-43
- SCHERHORN, Gerhard, **Consumers Concern About the Environment and Its Impact on Business**, Journal of Consumer Policy,Vol 16 (2), <https://doi.org/10.1007/BF01418375>, 1993, 171-191

- SCHLEGELMILCH, Bodo B, BOHLEN, Greg M. ve DIAMANTOPOULOS, Adamantios, **The Link Between Green Purchasing Decisions and Measures of Environmental Consciousness**, European Journal of Marketing, Vol 30 (5) , <https://doi.org/10.1108/03090569610118740>, 1996, 35-55
- SCHNEIDER, David, **Commercial Marketing vs Social Marketing -What You Need To Know**, <https://ninjaoutreach.com/commercial-marketing-vs-social-marketing/>,2018, Erişildi: 25.12.2018.
- SCHUHWERK, Melody E. ve LEFKOFF-HAGIUS, Roxanne, **Green or Non- Green? Does Type of Appeal Matter When Advertising A Green Product?**, Journal of Advertising, Vol:24 (2),Summer, Green Advertising, <https://www.jstor.org/stable/4188971>, 1995, 45-54.
- SCORTAR, L., **Quality Improvement In Waste Management System-Case Study: Romania**, Managerial Challenges of the Contemporary Society,Proceedings; Cluj-Napoca Vol:10 No:1, 2017 80-83.
- SCS Global Services, **SCS Marks And Labels-Promoting Transparency In The Green Marketplace**, <https://www.scsglobalservices.com/resources/scs-marks-and-labels> , 2018, Erişildi:12.12.2018.
- SETIADI, Roby, BATU, Kardison Lumban ve SOESANTO, Harry, **Does An Environmental Marketing Strategy Influence Marketing and Financial Performance? A Study of Indonesian Exporting Firms**, Market-Trziste, Vol:29, No:2, <https://doi.org/10.22598/mt/2017.29.2.177>, 2017, 177-192.
- SEVADA Mahendra S, RATHORE, S. Narendra ve KUMAR, Vinod, **Biomass As a Source of Energy**, Eds: Ahmed F. ZOOBA, Ramesh C. BANSAL, Handbook Of Renewable Energy Technology, Singapore: World Scientific, 323-344, 2001.
- SHAMDASANI, Prem, CHON-LIN Gloria ve RICHMOND, Daleen, **Exploring Green Consumers In An Oriental Culture: Role Of Personal and Marketing Mix Factor**, Advances in Consumer Research Vol: 20, Eds: Leigh McALISTER and Michael L. ROTHSCHILD, Provo, UT: Association for Consumer Research, 488-493, 1993.
- SHARMA, Arun, IYER Gopalkrishnan R.,MEHROTRA, Anuj ve KRISHNAN R., **Sustainability And Business-To-Business Marketing: A Framework And Implications**, Industrial Marketing Management, 39(2), <https://doi.org/10.1016/j.indmarman.2008.11.005>, 2010, 330-341,
- SHARMA, Balkishan, **A Focus on Reliability in Developmental Research Through Cronbach's Alpha Among Medical, Dental and Paramedical Professionals**, Asian Journal Of Health Sciences, No: 3(4), <https://doi.org/10.1016/j.indmarman.2008.11.005>, 2016, 271-278.
- SHARMA, Nitika, **Green Branding: New Cliché Magnetism**, Global Journal of Enterprise Information System, Vol 5, Issue 1, January-June, <https://doi.org/10.18311/gjeis/2013/3146>, 2013, 44-48.
- SHARMA, Sanjay ve VREDENBURG, Harrie, **Proactive Corporate Environmental Strategy and the Development of Competitively Valuable Organizational Capabilities**, Strategic Management Journal, Volume: 19, Issue :8, [https://doi.org/10.1002/\(SICI\)1097-0266\(199808\)19:8<729::AID-SMJ967>3.0.CO;2-4](https://doi.org/10.1002/(SICI)1097-0266(199808)19:8<729::AID-SMJ967>3.0.CO;2-4), 1998, 729-753.
- SHARMA, Sanjay, **Managerial Interpretations and Organizational Context As Predictors of Corporate Choice of Environmental Strategy**, Academy of Management Journal, Vol. 43(4), <https://doi.org/10.5465/1556361>, 2000, 681-697.
- SHETH, Jagdish N. ve PARVATIYAR, Atul, **Ecological Imperatives and the Role of Marketing**, Eds: M. POLONSKY ve A. Mintu WIMSATT, Environmental Marketing Stra-

- tegies, Practice Theory, and Research, 3 -20, New York, NY and London, The Haworth Press, 1995.
- SHI, Yunluo ve YANG, Yang, **Critical Factors to Green Marketing Strategies Implementation of Chinese Enterprises**, Journal of Marketing Development and Competitiveness, West Palm Beach Vol. 12, Iss. 2, Jul, 2018, 76-93.
- SHIBAO, Fabio Y.,NETO, Geraldo Cardoso De Oliviera, DA SILVA, Flavia Cristina ve POMPONE, Eduardo C., **Corporate Profile, Performance And Green Supply Chain Management: A Research Agenda**, Revista de Administração Mackenzie, May/Jun, Vol:18 Issue 3, <http://dx.doi.org/10.1590/1678-69712017/administracao.v18n3p117-146>, 2017, 117-146.
- SHILL, Parag, **Evolution And Future Of Environmental Marketing**, Asia Pacific Journal of Marketing and Management Review, Vol.1 No. 3, November,2012, 74-81.
- SHORTT, Karen, **Does Going Green Make Economic Sense?**, The Leonard N. Stern School of Business, Glucksman Institute for Research in Securities Markets, 2012.
- SHRIVASTAVA, Paul, **The Role Of Corporations In Achieving Ecological Sustainability**, Academy Of Management Review, Vol. 20 No. 4, <https://doi.org/10.5465/amr.1995.9512280026>, 1995, 936- 60.
- SHRUM, L. J.,McCARTY John A. ve LOWREY, Tina M.,**Buyer Characteristics Of The Green Consumer And Their Implications For Advertising Strategy**, Journal of Advertising, Vol 24 (2), <https://www.jstor.org/stable/4188973>, 1995, 71-82
- SIEGEL, Donald S.,**Green Management Matters Only If It Yields More Green: An Economic Strategy Perspective**, Academy of Management Perspectives, Vol: 23 No:3, <https://www.jstor.org/stable/27747522>, 2009, 5-16.
- SIMAO, Lidia ve LISBOA, Ana, **Green Marketing And Green Brand -The Toyota Case**, ScienceDirect- Procedia Manufacturing, 12, <https://doi.org/10.1016/j.promfg.2017.08.023>, 2017, 183-194.
- SIMULA, Henri ve LEHTIMAKI, Tuula, **Managing Greenness In Technology Marketing**, Journal of Systems and Information Technology, Vol:11 No: 4, <https://doi.org/10.1108/13287260911002486>, 2009, 331-346.
- SINGH, Gurmeet, **A Study Of Evolution And Practice Of Green Marketing By Various Companies In India**, International Journal Of Management And Social Sciences Research (IJMSSR), Volume 2, No. 7, July, ISSN: 2319-4421, 2013, 49-56.
- SINGH, Priyanka ve PANDEY, Kamal K., **Green Marketing: Policies and Practices for Sustainable Development**, Integral Review- A Journal of Management, ISSN :2278-6120, Volume 5, No:1, June, 2012, 22-30.
- SINGH, Priyanka, SINGH, Rajendra ve SHARMA, Sanjay, **Emergence of Green Marketing Strategies and Sustainable Commerce ve Management Thought, Development Vol: 7-4, in India**, Journal of DOI: 10.5958/0976-478X.2016.00037.9, 2016, 693-710.
- SITNIKOV, Catalina Soriana, VASILESCU, Laura, OGARCA, Raduve Tudor Sorin, **Matrix Model for Choosing Green Marketing Sustainable Strategic Alternatives**, Amfiteatru Economic, Bucharest, Vol:17, Iss: 40, (Aug) , 2015, 909-926.
- Siemens A.Ş.,**Çevre**, [http://www.siemens.com.tr/web/2521-18414-1-1/siemens\\_turkiye\\_tr/surdurulebilirlik\\_yaklasimimiz/turkiyeden\\_kurumsal\\_vatanda\\_slik\\_ugulama\\_ornekleri/cevre](http://www.siemens.com.tr/web/2521-18414-1-1/siemens_turkiye_tr/surdurulebilirlik_yaklasimimiz/turkiyeden_kurumsal_vatanda_slik_ugulama_ornekleri/cevre),2018, Erişildi: 16.09.2018.
- Siemens A.Ş.,**Türkiye'de Sürdürülebilirliğe Adanmış 160 Yıl**, [http://www.siemens.com.tr/web/2520-18410-1-1/siemens\\_turkiye\\_tr/surdurulebilirlik\\_yaklasimimiz/uygulamalarla\\_surdurulebilirlik/referans\\_projeler](http://www.siemens.com.tr/web/2520-18410-1-1/siemens_turkiye_tr/surdurulebilirlik_yaklasimimiz/uygulamalarla_surdurulebilirlik/referans_projeler) , 2018, Erişildi: 16.09.2018.

- SLAPER, Timothy F, ve HALL, Tanya J, **The Triple Bottom Line: What Is It and How Does It Work?**, Indiana Business Review, Spring, 2011, 4-8
- SMALL BUSINESS BC, **Successful Green Marketing**, <https://smallbusinessbc.ca/article/successful-green-marketing/> , February 12, 2015, Erişildi: 07.02.2019.
- SMITH, Lindsay I., **A Tutorial On Principal Components Analysis**, [http://www.cs.otago.ac.nz/cosc453/student\\_tutorials/principal\\_components.pdf](http://www.cs.otago.ac.nz/cosc453/student_tutorials/principal_components.pdf), 26 February 2002, Erişildi: 25.12.2018.
- SMITH, Wendell R., **Product Differentiation and Market Segmentation as Alternative Marketing Strategies**, Journal of Marketing, vol. 21(1), 1956, p. 3-8
- SNIDER, Mike, **Starbucks Brews A Greener Plan For 10,000 Environmentally Friendly Stores**, <https://www.usatoday.com/story/money/business/2018/09/13/starbucks-greener-stores-eco-friendly/1291573002/> ,13.09.2018, Erişildi: 25.12.2018
- SOLVALIER, Ilona, **Green Marketing Strategies-Case Study About ICA Group AB**, Master Thesis in Business Administration and Economics Degree, Karlstad University Karlstad Business School, Karlstad, Sweden, 2010.
- SOUKISSIAN, Takvor H.,DENAXA, Dimitra, KARATHANASI, Flora, PROSPATHO-POULOS, Aristides, SARANTAKOS, Konstantinos, IONA, Athanasia, GEORGANTAS, Konstantinos, MAVRAKOS, Spyridon, **Marine Renewable Energy In The Mediterranean Sea: Status and Perspectives**, Energies, 10(10), 1512, doi:10.3390/en10101512, 2017, 1-57.
- SOYEZ, Katja, **How Natural Cultural Values Affect Pro-Environmental Consumer Behavior**, International Marketing Review, 29(6), <https://doi.org/10.1108/02651331211277973>, 2012, 623-646.
- SQUIRES, Lisa, JURIC, Biljana ve CORMWELL, T. Bettina, **Level Of Market Development And Intensity Of Organic Food Consumption: Cross-Cultural Study Of Danish And New Zealand Consumers**, Journal Of Consumer Marketing, Vol 18 (5), <https://doi.org/10.1108/07363760110398754>, 2001, 392-409.
- SRIRAM, Ven ve FORMAN, Andrew M., **The Relative Importance Of Products Environmental Attributes: A Cross-cultural Comparison**, International Marketing Review, Vol 10 (3), <https://doi.org/10.1108/02651339310040670>, 1993.
- STAFF, Journey, **International Women's Day: How Coca-Cola Is Helping To Empower 5 Million Women Worldwide**, <https://www.coca-cola.ie/stories/international-womens-day-how-coca-cola-is-helping-to-empower-5-million-women-worldwide> ,10.03.2017, Erişildi: 19.12.2018
- STAFF, Journey, **Turning On The Tap**, <https://www.coca-cola.ie/stories/turning-on-the-tap> , 2017, Erişildi: 22.12.2018
- STAFF, Journey, **Watershed Milestone: The Coca-Cola Company Becomes First Fortune 500 Company To Replenish All Water Used Globally**, <https://www.coca-cola.ie/stories/watershed-milestone> , 01.09.2016, Erişildi: 19.12.2018
- Stakeholder Theory, **About The Stakeholder Theory**, <http://stakeholdertheory.org/> , 2018, Erişildi: 05.10.2018
- STANLEY Linda R, LASONDE, Karen M. ve WEISS, John, **The Relationship Between Environmental Issue Involvement And Environmentally Conscious Behavior: An Exploratory Study**, Advances In Consumer Research Vol:23, Eds. Kim P. CORFMAN and John G. LYNCH Jr., Provo, UT: Association For Consumer Research, 1996, 183-188.
- Statistics How To, **Kaiser-Meyer-Olkin (KMO) Test**, <https://www.statisticshowto.datasciencecentral.com/kaiser-meyer-olkin/> 11 May 2016, Erişildi: 17.12.2018.

- Statistics How To, **Kolmogorov-Smirnov Test**, <https://www.statisticshowto.datasciencecentral.com/kolmogorov-smirnov-test/> , 5 July 2016, Erişildi: 27.12.2018.
- Statistics How To, **Weighting Factor, Statistical Weight and Weight Functions: Definition, Uses**, <https://www.statisticshowto.datasciencecentral.com/weighting-factor/>, August 12, 2015, Erişildi: 25.02.2019
- Statistics Solutions, **Factor Analysis**, <https://www.statisticssolutions.com/factor-analysis-sem-factor-analysis/> ,2018, Erişildi: 14.12.2018
- Statistics Solutions, **Principal Component Analysis (PCA)**, <https://www.statisticssolutions.com/principal-component-analysis-pca/> , 2018, Erişildi: 14.12.2018
- Statstutor, **Spearman's Correlation**, <http://www.statstutor.ac.uk/resources/uploaded/spearmans.pdf> ,2018, Erişildi: 26.12.2018.
- Stop Waste, **Green Purchasing Benefits**, <http://www.stopwaste.org/preventing-waste/green-purchasing-benefits> , 2018, Erişildi:11.12.2018.
- STRAUGHAN, Robert D. ve ROBERTS, James A., **Environmental Segmentation Alternatives: A Look At Green Consumer Behaviour In The New Millennium**, Journal Of Consumer Marketing, Vol.16 No.6, <https://doi.org/10.1108/07363769910297506>, 1999, 558-575.
- STRIESKA, Olga, HOFMANN, Christine, HARO, Mercedes Duran ve JEON, Shinyoung, **Skills For Green Jobs: A Global View: Synthesis Report Based on 21 Country Studies**, Geneva: ILO, International Labour Office, 2011.
- SUMM, Kevin ve NEWELL, Steve, **What carbon footprint?: One of Europe's Largest Steel Producers Asks**, Paint and Coatings Industry, May, 26(5), 2010, 44-46.
- SUNSTEIN, Cass R ve REISCH, Lucia A., **Automatically Green: Behavioural Economics And Environmental Protection**, Harvard Environmental Law Review, Vol. 38 No. 1, 2014, 1-27.
- Suny Cortland, The State University of New York, **A Quick Primer On Exploratory Factor Analysis**, <http://web.cortland.edu/andersmd/psy341/efa.pdf> , Winter, 2005, Erişildi: 17.12.2018.
- SUPLICO, Luz T., **Impact Of Green Marketing On The Students Purchase Decision**, Journal Of International Business Research, Vol:8 No: 2, 2009, 71-81.
- SYMEONIDOU, Stella ve VAGIONA, Dimitra, **The Role Of The Water Footprint In The Context Of Green Marketing**, Environmental Science and Pollution Research, 25(2), DOI: 10.1007/s11356-018-1838-0, 2018, 26837–26849.
- Şişecam Cam Ambalaj, **Environment and Energy**, <http://www.sisecamcamambalaj.com/en/sustainability/environment-and-energy> , 2019, Erişildi:12.01.2019.
- T.C. Çevre ve Şehircilik Bakanlığı, <https://ced.csb.gov.tr/> ,**Çevresel Etki Değerlendirme-si, İzin ve Denetim Genel Müdürlüğü**, 2018, Erişildi: 12.11.2018
- TABASSUM, Tahsina, **Impact Of Following ISO 9001:2008 On Firm's Performance: A Study On Influence Of Internal Integration In Some Selected Readymade Garments Firms in Bangladesh**, ASA University Review, Vol:11 No: 2, July–December, 2017, 117-128.
- TAMBOVCEVA, Tatjana ve GEIPELE, Ineta, **Environmental Management Systems Experience Among Latvian Construction Companies**, Technological and Economic Development of Economy, Volume: 17(4), <https://doi.org/10.3846/20294913.2011.603179>, 2011, 595-610.
- TAN, Lay Peng, JOHNSTONE, Micael-Lee ve YANG, Lin, **Barriers To Green Consumption Behaviours: The Roles Of Consumers Green Perceptions**, Australasian

- Marketing Journal, Volume 24, Issue 4, November, <https://doi.org/10.1016/j.ausmj.2016.08.001>, 2016, 288–299.
- TANDON, Manvinder Singh ve SETHI, Vaishali, **An Analysis Of The Determinants Of Consumer Purchase Behavior Towards Green FMCG Products**, IUP Journal Of Marketing Management, Vol: 16, Issue 3, Aug, 2017, 7-21.
- TAŞKIN, Erdoğan, **Müşteri İlişkileri Eğitimi**, 4. Basım, Papatya Yayıncılık, 2014, İstanbul
- TAŞKIN, Erdoğan, **Ürün Yeniliği ve Pazar Yeniliği Uygulamalarının Mobilya Sanayi İşletmelerinde Saptanması**, 3. Ulusal Mobilya Kongresi-UMK, Konya, 10-12 Nisan 2015, s.223-234.
- TAVAKOL, Mohsen ve DENNICK, Reg, **Making Sense Of Cronbach's Alpha**, International Journal Of Medical Education, Vol: 2, DOI: 10.5116/ijme.4dfb.8dfd, ISSN: 2042-6372, 2011, 53-55.
- TAYLOR, Shirley ve TODD, Peter, **Understanding Household Garbage Reduction Behavior: A Test Of An Integrated**, Journal Of Public Policy And Marketing, Vol 14(2), <https://www.jstor.org/stable/30000128>, 1995, 192-204
- TESLA, **Tesla's Mission is to Accelerate the World's Transition to Sustainable Energy**, <https://www.tesla.com/about>, 2019, Erişildi:15.01.2019
- The Alliance for Telecommunications Industry Solutions, **Technology And Solutions Development**, <http://www.atis.org/> 2018, Erişildi: 12.12.2018.
- The Innovation Policy Platform, **Green Innovation**, <https://www.innovationpolicyplatform.org/content/green-innovation> , 2018, Erişildi:12.12.2018.
- The Miller Group, **Leed Certification**, <http://www.millergrpva.com/about-us/leed-certification/> ,2018, Erişildi:12.12.2018.
- THOGERSEN, John ve GRUNERT-BECKMANN, Suzanne C., **Values And Attitude Formation Towards Emerging Attitude Objects: From Recycling To General Waste Minimizing Behavior**, Advances In Consumer Research, No:24(1), 1997, 182-189
- THOGERSEN, John, **A Model Of Recycling Behavior With Evidence From Danish Source Separation Programmes**, International Journal Of Research In Marketing, No:11(2), [https://doi.org/10.1016/0167-8116\(94\)90025-6](https://doi.org/10.1016/0167-8116(94)90025-6), 1994a, 145-163
- THOGERSEN, John, **Monetary Incentives And Environmental Concern: Effects Of A Differentiated Garbage Fee**, Journal Of Consumer Policy, Vol 17 (4), <https://doi.org/10.1007/BF01022912>, 1994b, 407-442
- THOGERSEN, John, **The Ethical Consumer: Moral Norms And Packaging Choice**, Journal Of Consumer Policy, Vol 22(4), <https://doi.org/10.1023/A:1006225711603>, 1999, 439–460.
- THOGERSEN, John, **Monetary Incentives And Recycling: Behavioural And Psychological Reactions To A Performance-Dependent Garbage Fee**, Journal Of Consumer Policy, Vol 26(2), <https://doi.org/10.1023/A:1023633320485>, 2003, 197– 228
- THOMPSON, Derek W, ANDERSON, Roy C., HANSEN, Eric N.ve KAHLE, Lynn R., **Green Segmentation And Environmental Certification: Insights From Forest Products**, Business Strategy And the Environment, Vol: 19, Issue 5, <https://doi.org/10.1002/bse.647>, 2010, 319–334.
- THY, **Sustainability Report**, [http://investor.turkishairlines.com/documents/ThyInvestorRelations/download/yillik\\_raporlar/surdurulebilirlik-raporu-en-2017.pdf](http://investor.turkishairlines.com/documents/ThyInvestorRelations/download/yillik_raporlar/surdurulebilirlik-raporu-en-2017.pdf) ,2017, Erişildi:15.01.2019
- TIETZE, Frank, HERSTATT, Cornelius ve SCHIEDERING, Tim.,**What Is Green Innovation – A Quantitative Literature Review**, The XXII ISPIM Conference, SSRN: <https://ssrn.com/abstract=1846882>, 2011, 1-18.

- TILSON, Donn James, **Promoting A Greener Image Of Nuclear Power In The U.S. And Britain**, Public Relations Review Vol: 22(1), [https://doi.org/10.1016/S0363-8111\(96\)90071-5](https://doi.org/10.1016/S0363-8111(96)90071-5), 1996, 63-79.
- Trusted Clothes, **Nike Or Adidas? Which One Is More Sustainable?**, <https://www.trustedclothes.com/blog/2017/06/01/nike-adidas-one-sustainable/>, 1 June 2017, Erişildi: 17.08.2018.
- TSKB, **TSKB and Sustainable Banking**, <http://www.tskb.com.tr/en/sustainable-banking/tskb-and-sustainable-banking>, 2014, Erişildi: 15.01.2019
- TSOUTSOURA, Margarita, Corporate **Social Responsibility And Financial Performance**, eScholarship.org, UC Berkeley Working Paper Series, <https://escholarship.org/uc/item/111799p2>, 2004, Erişildi: 07.01.2019.
- TURHAN, Serap, **Turizm İşletmelerinde Yeşil Pazarlama: Marmaris Örneği**, Yüksek Lisans Tezi, Muğla Üniversitesi, Muğla, 2010.
- Turkcell, **Turkcell Sustainability Report**, <https://s.turkcell.com.tr/SiteAssets/Hakkimizda/en/corporate-social/2017-sustainability-report.pdf>, 2017, Erişildi: 15.01.2019
- Türk Telekom, **Sustainability**, <https://www.turktelekom.com.tr/en/aboutus/sustainability/pages/default.aspx>, 2019, Erişildi: 15.01.2019
- UCLA, Institute for Digital Research and Education (Idre), **Factor Analysis / SPSS Annotated Output**, <https://stats.idre.ucla.edu/spss/output/factor-analysis/>, 2018, Erişildi: 17.12.2018.
- Uni Assignment Centre, **Evolution Of Green Marketing Marketing Essay**, <https://www.uniassignment.com/essay-samples/marketing/evolution-of-green-marketing-marketing-essay.php>, 2018, Erişildi: 19.11.2018.
- United Nations, **About The Sustainable Development Goals**, <https://www.un.org/sustainabledevelopment/sustainable-development-goals/>, 2018, Erişildi: 25.12.2018.
- United States Environmental Protection Agency (EPA), **Overview Of Greenhouse Gases**, <https://www.epa.gov/ghgemissions/overview-greenhouse-gases>, 31 October 2018, Erişildi: 11.12.2018.
- USMAN, Bilal Aftab, **What Is The Difference Between Green And Sustainable?** <https://www.worldatlas.com/articles/what-is-the-difference-between-green-and-sustainable.html>, 1 June 2017, Erişildi: 13.12.2018
- VACCARO, Valerie L. ve COHN, Deborah Y, **Green Marketing Strategies, Diffusion Of Innovation And Global Consumer Values for Sustainability**, Proceedings of the Northeast Business ve Economics Association, 2010, 596-598.
- VACCARO, Valerie L., **B2B Green Marketing And Innovation Theory For Competitive Advantage**, Journal Of Systems And Information Technology, Vol. 11 No: 4, <https://doi.org/10.1108/13287260911002477>, 2009, 315-330.
- VARADARAJAN, Rajan, **Innovating For Sustainability: A Framework For Sustainable Innovations And A Model Of Sustainable Innovations Orientation**, Journal Of The Academy Of Marketing Science, 45(1), <https://doi.org/10.1007/s11747-015-0461-6>, 2015, 14-36.
- VASTAG, Gyula, KEREKES, Sandor ve RONDINELLI, Dennis A., **Evaluation Of Corporate Environmental Management Approaches: A Framework And Application**, International Journal of Production Economics, Vol: 43 Issue 2-3, [https://doi.org/10.1016/0925-5273\(96\)00040-0](https://doi.org/10.1016/0925-5273(96)00040-0), 1996, 193- 211.
- VAZIFEHDUST, Hossein, SHAHNAVAZI, Abbas, JOURSHARI, Mohammad Reza Taghizadeh ve TOOCHAEI, M. Reza Gholizadeh, **Assessment The Impact Of Relati-**

- onship Marketing Tactics On Relationship Quality And Customers Loyalty**, Journal Of Basic and Applied Scientific Research, Vol:2, No: 9, 2011, 9724- 9729.
- VENTURINI, Roberto, Social Marketing And Big Social Change: Personal Social Marketing Insights From A Complex System Obesity Prevention Intervention**, Journal Of Marketing Management, Vol: 32, Isuue 11-12, <https://doi.org/10.1080/0267257X.2016.1191240>, 2016, 1190-1199.
- VERMA, Deepa, DIXIT, RUCHI V. ve SINGH, Krishanveer, Green Supply Chain Management: A Necessity For Sustainable Development**, IUP Journal of Supply Chain Management; Hyderabad Vol. 15, Iss. 1, Mar, 2018, 40-58.
- VLAD, Liviu B., VASILE, Dragos Constantin, IONUT, Macovei Octav ve TUCLEA, Claudia, Determinant Factors Of Green Marketing Adoption In The Hospitality Sector**, Amfiteatru Economic, 18, Special Issue No. 10, 2016, 862-874.
- VLOSKY, Richard, OZANNE, Lucie K. ve FONTENOT, Renee J., A Conceptual Model Of US Consumer Willingness-To Pay For Environmentally Certified Wood Products**, Journal Of Consumer Marketing, Vol: 16 (2), DOI: 10.1108/07363769910260498, 1999, 122-140,
- VOLSCHENK, Jako, UNGERER, Marius ve SMIT, Eon, Creation And Appropriation Of Socio-Environmental Value In Competition**, Industrial Marketing Management, 57, DOI: 10.1016/j.indmarman.2016.05.026, 2016, 109-118.
- WAHAB, Shifa, Sustaining The Environment Through Green Marketing**, Review Of Integrative Business and Economics Research, Vol. 7, Supplementary Issue 2, 2018, 71-77.
- WALKER, Orville C. Jr. ve RUEKERT, Robert W., Marketing's Role In The Implementation Of Business Strategies: A Critical Review And Conceptual Framework**, Journal Of Marketing, Vol. 51, No:3, July, DOI: 10.2307/1251645, 1987, 15- 33.
- WALKER, Rehett H. ve HANSON, Dallas J., Green Marketing And Green Places: A Taxonomy For The Destination Marketer**, Journal Of Marketing Management, No: 14, <https://doi.org/10.1362/026725798784867671>, 1998, 623-639
- WANG, Hui-Ju, A Brand-Based Perspective On Differentiation Of Green Brand Positioning: A Network Analysis Approach**, Management Decision, Vol. 55, No. 7, <https://doi.org/10.1108/MD-04-2016-0251>, 2017, 1460-1475.
- WANG, Ya-Hui, CHEN, Ssu-Ting ve CHEN, Nai-Ning, An Empirical Study Of The Effect Of Green Marketing On Purchase Intention- Evidence From Green Restaurant**, Advances In Management ve Applied Economics, Vol:6, No:4, 2016, 1-14
- WANI, Aadil, Brand Equity of Kashmiri Saffron: An Empirical Study**, The IUP Journal of Brand Management, Vol:15, No:2, 2018, 27-45.
- WARD, David O., CLARK, Christopher D., JENSEN, KIMBERLY, L., YEN Steven T. ve RUSSEL, Clifford S., Factors Influencing Willingness-To-Pay For The Energy Stars Label**, Energy Policy, Volume 39, Issue 3, March, <https://doi.org/10.1016/j.enpol.2010.12.017>, 2011, 1450-1458.
- WARD, Steven ve LEWANDOWSKA, Aleksandra, Validation Of A Measure Of Societal Marketing Orientation**, Journal of Public Affairs, Vol:6 Issue 3-4, <https://doi.org/10.1002/pa.235>, 2006, 241-255 .
- WARD, Susan, Green Marketing Definition: Stick To The Definition And Green Marketing Can Be Very Powerful**, <https://www.thebalancesmb.com/green-marketing-2948347> ,17 November 2018, Erişildi: 29.12.2018
- WARTICK, Steven L. ve COCHRAN, Philip L.,The Evolution Of The Corporate Social Performance Model**, Academy of Management Review, Vol:10 No:4, <https://doi.org/10.5465/amr.1985.4279099>, 1985, 758-69.

- WEBER, Julie, **The Difference Between Being Green And Sustainability**, <https://taiga-company.com/the-difference-between-being-green-and-sustainability/>, 21.05.2013, Erişildi:13.12.2018
- WEHR, Kevin, **Green Culture: An A-to-Z Guide**, Thousand Oaks, Calif: The SAGE Reference Series on Green Society, SAGE Publications Inc, 2011
- WELFORD, Richard, **Hijacking Environmentalism**, London, Earthscan, 2000.
- WILLER, Helga and LERNOUD, Julia, **Organic Agriculture Worldwide: Current Statistics: The World of Organic Agriculture, Statistics and Emerging Trends 2016**, 17th Edition, Research Institute of Organic Agriculture FiBL and IFOAM Organics International, Frick and Bonn, , Geneva, <https://www.organic-world.net/yearbook/yearbook-2016.html>, 2016, 1-340,
- WINDSOR, Sam, **Introduction To Green Process Management**, ASQ Quality Press, 2010.
- WINN, Monika ve ANGELL, Linda C., **Toward A Process Model Of Corporate Greening**, Organization Studies, Vol: 21 No: 6, DOI: 10.1177/0170840600216005, 2000, 1119- 1147.
- WOLDEYOHANNE, Abraham Debebe, WOLDEMICHAEAL, Dereje Engida ve BAHETA, Aklilu Tesfamichael, **Sustainable Renewable Energy Resources Utilization In Rural Areas**, Renewable and Sustainable Energy Reviews, 66, <https://doi.org/10.1016/j.rser.2016.07.013>, 2016, 1-9.
- WONG, Veronica, TURNER, William ve STONEMAN, Paul, **Marketing Strategies And Market Prospects For Environmentally Friendly Consumer Products**, British Journal Of Management, Vol:7 Issue 3, <https://doi.org/10.1111/j.1467-8551.1996.tb00119.x>, 1996, 263-281.
- WORLD COMMISSION On ENVIRONMENT And DEVELOPMENT, **Our Common Future**, Oxford: Oxford University Press, 1987.
- [www.dreamstime.com, Ozone Friendly Illustrations & Vectors](https://www.dreamstime.com/illustration/ozone-friendly.html) , <https://www.dreamstime.com/illustration/ozone-friendly.html> , 2018, Erişildi: 06.11.2018.
- [www.worldvectorlogo, Ozone Friendly](https://worldvectorlogo.com/logo/ozone-friendly), <https://worldvectorlogo.com/logo/ozone-friendly> , 2018, Erişildi: 09.12.2018.
- WYMER, Walter ve POLONSKY, Michael Jay, **The Limitations And Potentialities Of Green Marketing**, Journal Of Nonprofit ve Public Sector Marketing, 27(3), <https://doi.org/10.1080/10495142.2015.1053341>, 2015, 239–262.
- XIE, Chunyan, BAGOZZI, Richard P. ve GRONHAUG, Kjell, **The Role Of Moral Emotions And Individual Differences In Consumer Responses To Corporate Green And Non-Green Actions**, Journal Of The Academy Of Marketing, Science, 43(3), <https://doi.org/10.1007/s11747-014-0394-5>, 2015, 333–356.
- YILMAZSOY, Barış ve SCHMIDBAUER, Harald, **Green Segmentation: A Cross-National Study**, Marketing Intelligence ve Planning, Vol:33 No:7, <https://doi.org/10.1108/MIP-12-2013-0201>, 2015, 981-100.
- YÜCEL, Zeliha ve KOÇ, Mustafa, **The Relationship Between The Prediction Level Of Elementary School Students Math Achievement By Their Math Attitudes And Gender**, Elementary Education Online, 10(1), <http://ilkogretim-online.org.tr>, 2011, 133-143.
- YÜZER, Ali Fuat, AĞAOĞLU, Embiya, TATLIDİL, Hüseyin, ÖZMEN, Ahmet ve ŞİKLAR, EMEL, **İstatistik**, T.C. Anadolu Üniversitesi Yayıını No:1448, Açıköğretim Fakültesi Yayıını No:771, 3. Baskı, Anadolu Üniversitesi, Eskişehir, Eylül, 2006.

- ZAHARIA, C., TUDORESCU, N. ve ZAHARIA, I., **The Growth Of The Green Economy**, Economics, Management and Financial Markets, Volume 6(3), ISSN 1842-3191, 2011, 203–208.
- ZAINUDDIN, Nadia, PREVITE, Josephine ve BENNETT, Rebekah Russell, **A Social Marketing Approach To Value Creation In A Well-Women's Health Service**, Journal Of Marketing Management, Vol. 27, Issue 3/4, <https://doi.org/10.1080/0267257X.2011.547081>, 2011, 361-385.
- ZAMPESE, Ednei Rogerio de Souza, MOORI Roberto Giro ve CALDEIRA Adilson, **Green Marketing As A Mediator Between Supply Chain Management And Organizational Performance**, Revista de Administração Mackenzie, May-Jun, Vol. 17 Issue 3, <http://dx.doi.org/10.1590/1678-69712016/administracao.v17n3p183-211>, 2016, 183-211.
- ZEITHAML Carl P. ve ZEITHAML, Valarie A., **Environmental Management: Revising The Marketing Perspective**, Journal Of Marketing, Vol. 48, No:2, Spring, DOI: 10.2307/1251213, 1984, 46- 53.
- ZENG, Fue, LI Ji, ZHU Hong, CAI, Zhenyao ve LI, Pengcheng, **How International Firms Conduct Societal Marketing In Emerging Markets: An Empirical Test In China**, Management International Review, 53, DOI: 10.1007/s11575-013-0179-y, 2013, 841–868.
- ZHU, Qinghua ve SARKIS, Joseph, **Relationships Between Operational Practices And Performance Among Early Adopters Of Green Supply Chain Management Practices In Chinese Manufacturing Enterprises**, Journal of Operations Management, Vol: 22, Issue 3, <https://doi.org/10.1016/j.jom.2004.01.005>, 2004, 265-289.
- ZIMMER, Mary R., STAFFORD, Thomas F ve STAFFORD, Marla Royne, **Green Issues: Dimensions Of Environmental Concern**, Journal Of Business Research, No: 30, [https://doi.org/10.1016/0148-2963\(94\)90069-8](https://doi.org/10.1016/0148-2963(94)90069-8), 1994, 63-74
- ZOU, Lili Wenli ve CHAN, Ricky Y.K., **Why And When Do Consumers Perform Green Behaviors? An Examination Of Regulatory Focus And Ethical Ideology**, Journal Of Business Research, 94 , <https://doi.org/10.1016/j.jbusres.2018.04.006>, 2019, 113-127.